



**April 2010**

# Local Market Updates

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Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	April 2009	April 2010	Change	April 2009	April 2010	Change	April 2009	April 2010	Change	April 2009	April 2010	Change	April 2009	April 2010	Change	SF	Condo
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	10	16	60.0%	3	6	100.0%	\$612,000	\$1,060,500	73.3%	85.4%	94.4%	10.6%	47	47	0.4%	47	1
Ala Moana - Kakaako (1-2-3)	0	1	NA	1	0	-100.0%	\$725,000	\$0	-100.0%	92.6%	0.0%	-100.0%	69	0	-100.0%	3	211
Downtown - Nuuanu (1-1-8 to 1-2-2)	12	8	-33.3%	3	5	66.7%	\$732,350	\$713,100	-2.6%	91.4%	94.2%	3.1%	41	102	149.8%	44	183
Ewa Plain (1-9-1)	75	72	-4.0%	25	58	132.0%	\$433,276	\$456,822	5.4%	93.8%	99.6%	6.2%	85	47	-44.4%	261	151
Hawaii Kai (1-3-9)	28	22	-21.4%	11	15	36.4%	\$729,636	\$937,533	28.5%	89.8%	95.6%	6.5%	101	69	-31.7%	106	74
Kailua - Waimanalo (1-4-1 to 1-4-3)	34	27	-20.6%	15	22	46.7%	\$795,600	\$796,113	0.1%	89.6%	96.1%	7.2%	87	58	-34.1%	132	33
Kalihi - Palama (1-1-2 to 1-1-7)	16	22	37.5%	2	13	550.0%	\$425,000	\$590,338	38.9%	81.4%	95.3%	17.1%	127	56	-55.4%	102	44
Kaneohe (1-4-4 to 1-4-7)	38	52	36.8%	19	25	31.6%	\$665,289	\$738,293	11.0%	93.3%	95.6%	2.5%	93	51	-45.1%	166	84
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	25	26	4.0%	11	20	81.8%	\$939,773	\$732,250	-22.1%	91.3%	97.2%	6.4%	64	53	-17.1%	97	75
Makaha - Nanakuli (1-8-1 to 1-8-9)	29	40	37.9%	7	17	142.9%	\$279,143	\$379,673	36.0%	89.9%	97.1%	8.0%	88	55	-36.8%	171	76
Makakilo (1-9-2 to 1-9-3)	16	16	0.0%	12	4	-66.7%	\$563,783	\$497,250	-11.8%	90.8%	96.3%	6.0%	84	106	26.2%	62	54
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	17	20	17.6%	9	6	-33.3%	\$682,222	\$939,558	37.7%	90.8%	85.7%	-5.6%	82	129	57.5%	68	270
Mililani (1-9-5)	18	26	44.4%	15	15	0.0%	\$644,867	\$564,827	-12.4%	95.5%	98.4%	3.1%	66	32	-51.1%	75	107
Moanalua - Salt Lake (1-1-1)	5	5	0.0%	2	3	50.0%	\$825,000	\$695,833	-15.7%	92.8%	94.0%	1.3%	121	70	-42.2%	17	72
North Shore (1-5-6 to 1-6-9)	20	27	35.0%	3	11	266.7%	\$918,333	\$684,500	-25.5%	87.1%	88.3%	1.5%	172	96	-44.1%	111	42
Pearl City - Aiea (1-9-6 to 1-9-9)	23	29	26.1%	18	5	-72.2%	\$539,722	\$570,853	5.8%	94.0%	94.3%	0.2%	64	47	-27.3%	92	135
Wahiawa (1-7-1 to 1-7-7)	13	17	30.8%	2	7	250.0%	\$375,500	\$381,357	1.6%	96.0%	95.9%	-0.1%	33	39	19.6%	59	18
Waialae-Kahala (1-3-5)	18	20	11.1%	5	12	140.0%	\$2,017,000	\$1,187,625	-41.1%	86.5%	93.5%	8.1%	58	52	-9.0%	73	26
Waikiki (1-2-6)	0	0	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	1	662
Waipahu (1-9-4)	40	46	15.0%	19	30	57.9%	\$523,521	\$526,252	0.5%	95.1%	95.5%	0.4%	73	56	-24.2%	139	112
Windward Coast (1-4-8 to 1-5-5)	12	22	83.3%	2	7	250.0%	\$505,000	\$562,857	11.5%	88.6%	91.2%	3.0%	222	94	-57.6%	63	20

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	40	48	20.0%	15	18	20.0%	\$1,130,100	\$1,248,618	10.5%	84.8%	93.8%	10.7%	101	81	-19.8%
Ala Moana - Kakaako (1-2-3)	3	1	-66.7%	1	2	100.0%	\$725,000	\$515,000	-29.0%	92.6%	96.4%	4.1%	69	47	-31.9%
Downtown - Nuuanu (1-1-8 to 1-2-2)	39	38	-2.6%	11	20	81.8%	\$781,541	\$812,345	3.9%	91.5%	93.0%	1.6%	48	70	45.6%
Ewa Plain (1-9-1)	289	291	0.7%	100	166	66.0%	\$462,496	\$458,685	-0.8%	94.6%	98.6%	4.3%	75	65	-12.9%
Hawaii Kai (1-3-9)	116	117	0.9%	44	53	20.5%	\$960,814	\$910,510	-5.2%	91.0%	97.1%	6.7%	87	50	-41.9%
Kailua - Waimanalo (1-4-1 to 1-4-3)	160	141	-11.9%	47	71	51.1%	\$794,500	\$1,010,853	27.2%	88.1%	94.8%	7.7%	95	78	-17.2%
Kalihi - Palama (1-1-2 to 1-1-7)	66	98	48.5%	21	33	57.1%	\$566,857	\$563,724	-0.6%	90.5%	96.4%	6.5%	70	56	-19.4%
Kaneohe (1-4-4 to 1-4-7)	169	174	3.0%	54	93	72.2%	\$751,685	\$676,604	-10.0%	91.6%	93.9%	2.5%	91	71	-21.6%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	112	104	-7.1%	40	63	57.5%	\$900,449	\$788,336	-12.5%	88.9%	97.0%	9.0%	91	53	-41.3%
Makaha - Nanakuli (1-8-1 to 1-8-9)	129	142	10.1%	31	50	61.3%	\$336,774	\$327,149	-2.9%	92.3%	95.0%	2.9%	82	75	-8.5%
Makakilo (1-9-2 to 1-9-3)	78	60	-23.1%	24	18	-25.0%	\$546,713	\$625,752	14.5%	92.9%	96.4%	3.7%	79	71	-10.3%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	65	69	6.2%	21	19	-9.5%	\$723,569	\$874,568	20.9%	90.3%	91.4%	1.2%	80	74	-7.6%
Mililani (1-9-5)	90	90	0.0%	44	42	-4.5%	\$597,430	\$629,802	5.4%	95.4%	97.2%	1.8%	71	42	-40.9%
Moanalua - Salt Lake (1-1-1)	19	16	-15.8%	5	14	180.0%	\$782,800	\$663,323	-15.3%	95.1%	94.8%	-0.4%	89	54	-39.7%
North Shore (1-5-6 to 1-6-9)	79	86	8.9%	11	28	154.5%	\$816,568	\$778,038	-4.7%	84.3%	89.0%	5.5%	137	116	-15.7%
Pearl City - Aiea (1-9-6 to 1-9-9)	105	95	-9.5%	38	43	13.2%	\$549,184	\$594,641	8.3%	93.5%	96.9%	3.6%	70	74	6.0%
Wahiawa (1-7-1 to 1-7-7)	36	58	61.1%	7	20	185.7%	\$427,071	\$379,925	-11.0%	93.3%	94.3%	1.1%	54	43	-19.9%
Waialae-Kahala (1-3-5)	66	66	0.0%	28	31	10.7%	\$1,549,257	\$1,378,184	-11.0%	87.7%	91.4%	4.3%	99	83	-16.3%
Waikiki (1-2-6)	0	1	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA
Waipahu (1-9-4)	138	157	13.8%	69	88	27.5%	\$514,625	\$521,351	1.3%	94.2%	95.1%	0.9%	90	70	-22.3%
Windward Coast (1-4-8 to 1-5-5)	40	55	37.5%	10	15	50.0%	\$543,400	\$529,520	-2.6%	88.0%	93.4%	6.2%	121	92	-23.7%

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Aina Haina - Kuliouou (1-3-6 to 1-3-8)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	10	16	+ 60.0%	40	48	+ 20.0%
Closed Sales	3	6	+ 100.0%	15	18	+ 20.0%
Median Sales Price*	\$635,000	\$780,000	+ 22.8%	\$863,000	\$897,000	+ 3.9%
Average Sales Price*	\$612,000	\$1,060,500	+ 73.3%	\$1,130,100	\$1,248,618	+ 10.5%
Percent of Original List Price Received at Sale*	85.4%	94.4%	+ 10.6%	84.8%	93.8%	+ 10.7%
Average Days on Market Until Sale	47	47	+ 0.4%	101	81	- 19.8%
Inventory of Homes for Sale at Month End	54	47	- 13.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

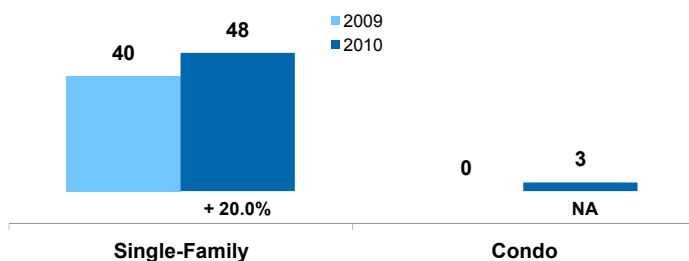
#### April

#### Year to Date

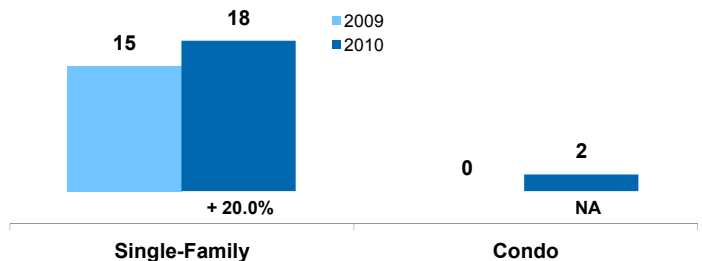
	2009	2010	Change	2009	2010	Change
New Listings	0	0	NA	0	3	NA
Closed Sales	0	0	NA	0	2	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$443,000	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$443,000	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	100.0%	NA
Average Days on Market Until Sale	0	0	NA	0	2	NA
Inventory of Homes for Sale at Month End	0	1	NA	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

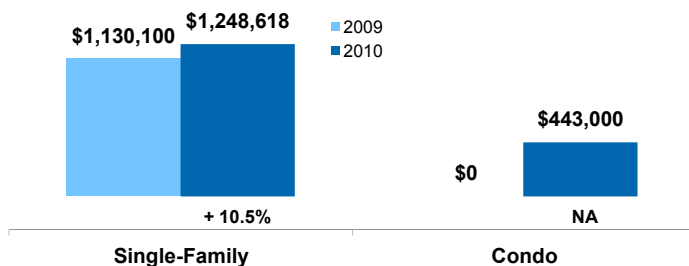
#### YTD New Listings



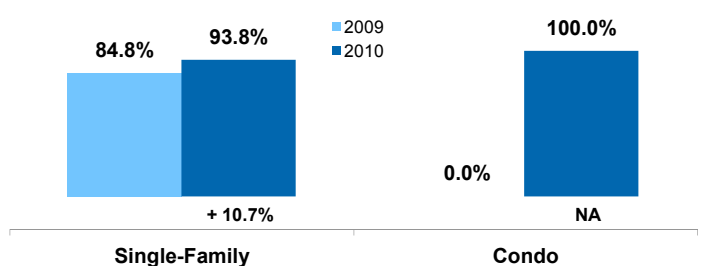
#### YTD Closed Sales



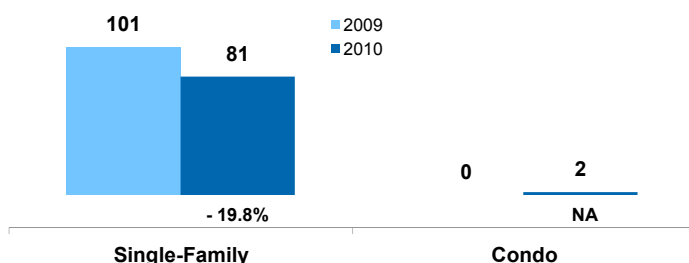
#### YTD Median Sales Price



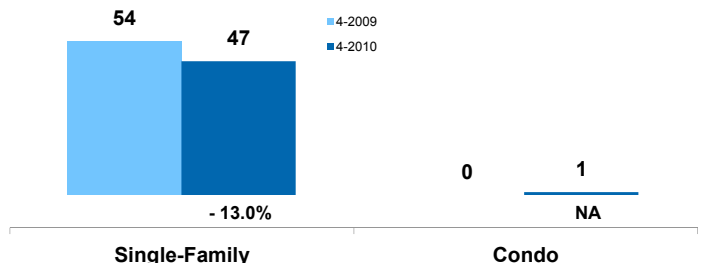
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Ala Moana - Kakaako (1-2-3)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	0	1	NA	3	1	-66.7%
Closed Sales	1	0	-100.0%	1	2	+100.0%
Median Sales Price*	\$725,000	\$0	-100.0%	\$725,000	\$515,000	-29.0%
Average Sales Price*	\$725,000	\$0	-100.0%	\$725,000	\$515,000	-29.0%
Percent of Original List Price Received at Sale*	92.6%	0.0%	-100.0%	92.6%	96.4%	+4.1%
Average Days on Market Until Sale	69	0	-100.0%	69	47	-31.9%
Inventory of Homes for Sale at Month End	3	3	-0.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### April

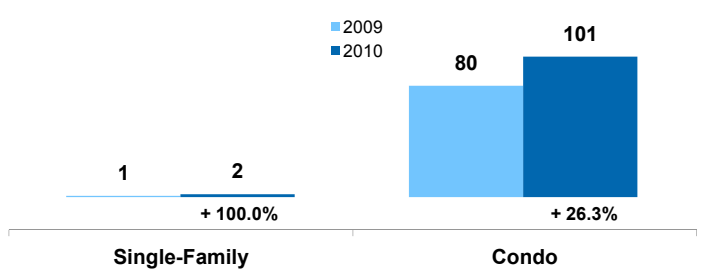
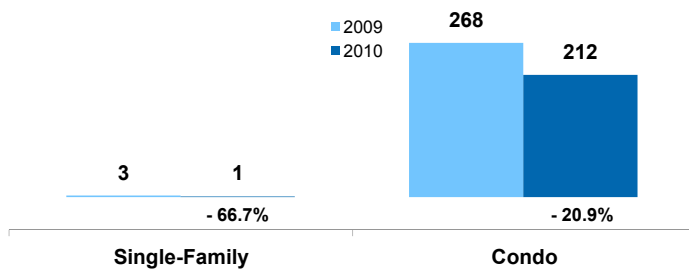
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	61	51	-16.4%	268	212	-20.9%
Closed Sales	28	30	+7.1%	80	101	+26.3%
Median Sales Price*	\$340,000	\$280,000	-17.6%	\$307,000	\$360,000	+17.3%
Average Sales Price*	\$481,576	\$409,630	-14.9%	\$511,629	\$501,264	-2.0%
Percent of Original List Price Received at Sale*	87.7%	97.7%	+11.4%	88.0%	94.4%	+7.2%
Average Days on Market Until Sale	85	72	-16.0%	82	74	-10.1%
Inventory of Homes for Sale at Month End	314	211	-32.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

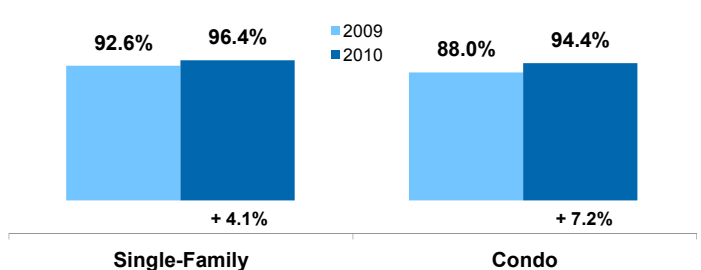
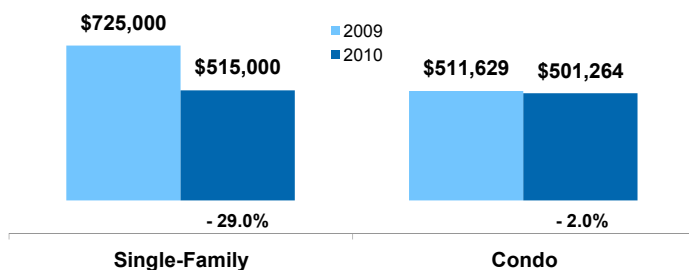
#### YTD New Listings

#### YTD Closed Sales



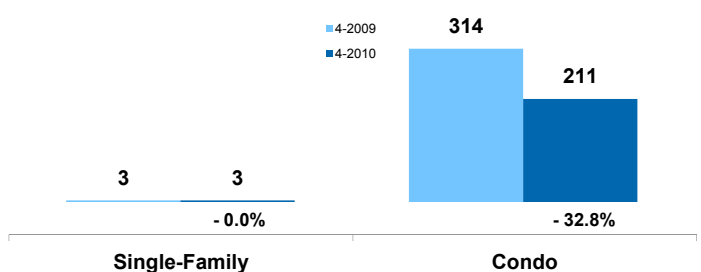
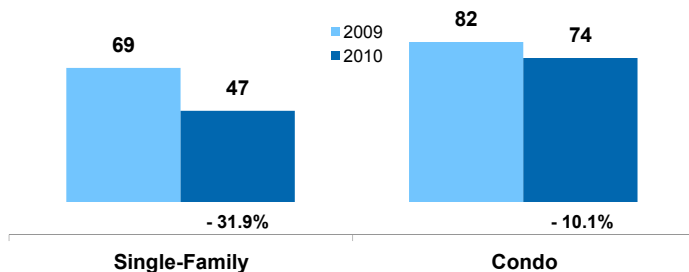
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Downtown - Nuuanu (1-1-8 to 1-2-2)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	12	8	- 33.3%	39	38	- 2.6%
Closed Sales	3	5	+ 66.7%	11	20	+ 81.8%
Median Sales Price*	\$710,000	\$700,000	- 1.4%	\$705,000	\$725,500	+ 2.9%
Average Sales Price*	\$732,350	\$713,100	- 2.6%	\$781,541	\$812,345	+ 3.9%
Percent of Original List Price Received at Sale*	91.4%	94.2%	+ 3.1%	91.5%	93.0%	+ 1.6%
Average Days on Market Until Sale	41	102	+ 149.8%	48	70	+ 45.6%
Inventory of Homes for Sale at Month End	41	44	+ 7.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### April

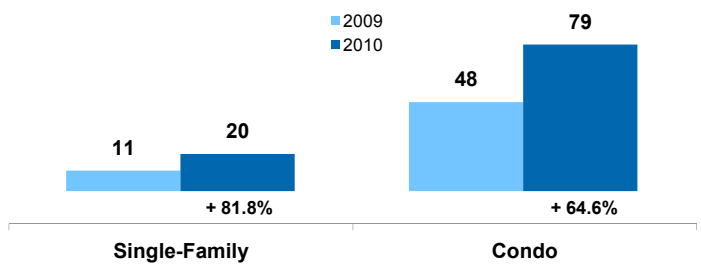
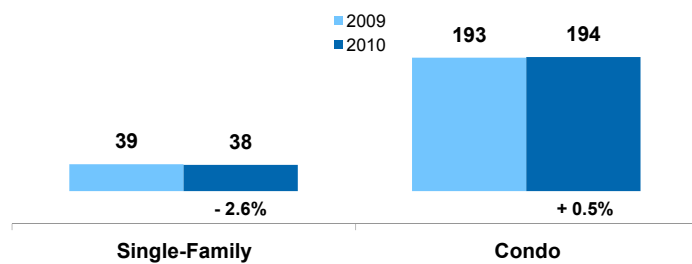
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	38	47	+ 23.7%	193	194	+ 0.5%
Closed Sales	18	27	+ 50.0%	48	79	+ 64.6%
Median Sales Price*	\$460,000	\$400,000	- 13.0%	\$340,000	\$425,000	+ 25.0%
Average Sales Price*	\$407,941	\$414,315	+ 1.6%	\$373,445	\$423,776	+ 13.5%
Percent of Original List Price Received at Sale*	91.6%	97.4%	+ 6.3%	91.4%	96.0%	+ 5.1%
Average Days on Market Until Sale	80	41	- 49.4%	98	51	- 48.4%
Inventory of Homes for Sale at Month End	223	183	- 17.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

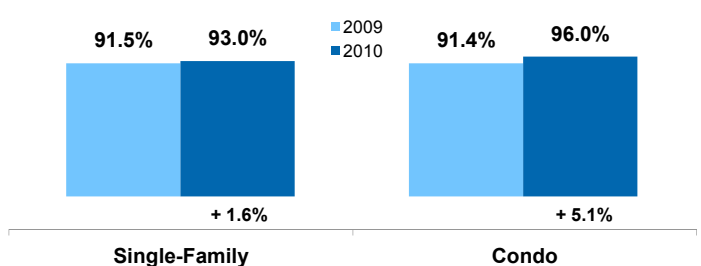
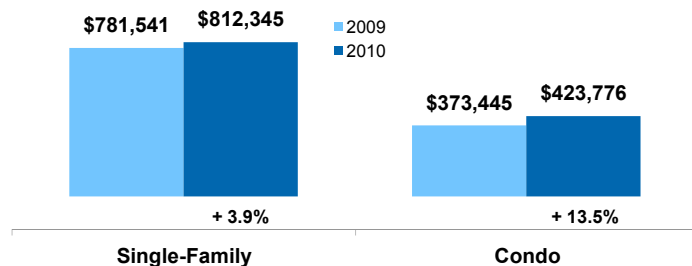
#### YTD New Listings

#### YTD Closed Sales



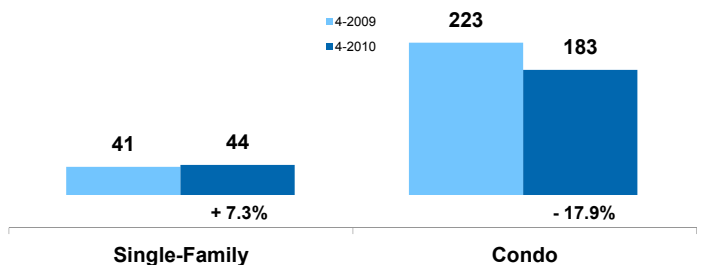
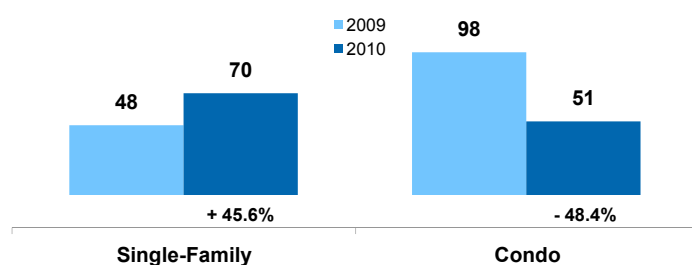
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Ewa Plain (1-9-1)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	75	72	- 4.0%	289	291	+ 0.7%
Closed Sales	25	58	+ 132.0%	100	166	+ 66.0%
Median Sales Price*	\$390,000	\$432,500	+ 10.9%	\$449,000	\$434,950	- 3.1%
Average Sales Price*	\$433,276	\$456,822	+ 5.4%	\$462,496	\$458,685	- 0.8%
Percent of Original List Price Received at Sale*	93.8%	99.6%	+ 6.2%	94.6%	98.6%	+ 4.3%
Average Days on Market Until Sale	85	47	- 44.4%	75	65	- 12.9%
Inventory of Homes for Sale at Month End	306	261	- 14.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

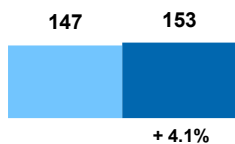
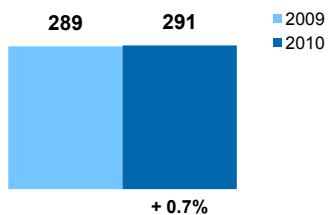
#### April

#### Year to Date

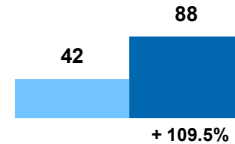
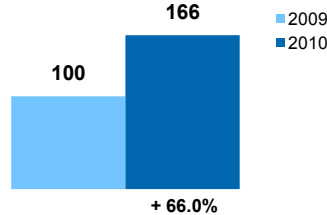
	2009	2010	Change	2009	2010	Change
New Listings	40	45	+ 12.5%	147	153	+ 4.1%
Closed Sales	9	32	+ 255.6%	42	88	+ 109.5%
Median Sales Price*	\$360,000	\$260,500	- 27.6%	\$287,000	\$266,000	- 7.3%
Average Sales Price*	\$348,556	\$298,466	- 14.4%	\$317,345	\$302,897	- 4.6%
Percent of Original List Price Received at Sale*	94.2%	98.2%	+ 4.2%	93.4%	97.7%	+ 4.6%
Average Days on Market Until Sale	83	59	- 28.7%	96	72	- 25.1%
Inventory of Homes for Sale at Month End	180	151	- 16.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

#### YTD New Listings



#### YTD Closed Sales



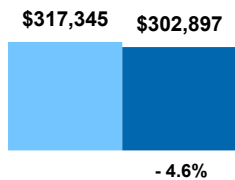
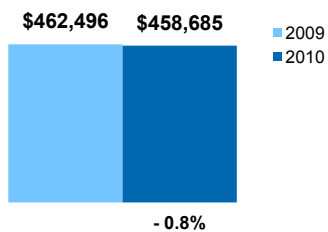
Single-Family

Condo

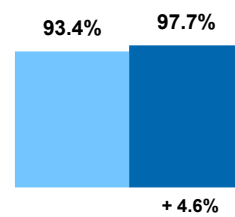
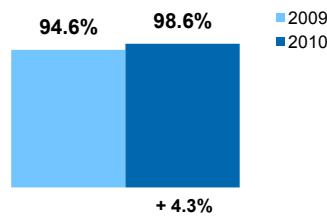
Single-Family

Condo

#### YTD Median Sales Price



#### YTD Percent of Orig. List Price Received



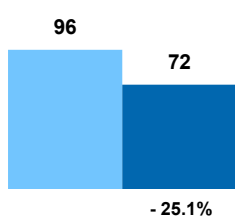
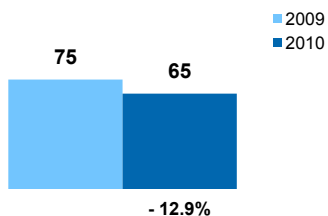
Single-Family

Condo

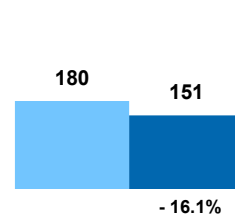
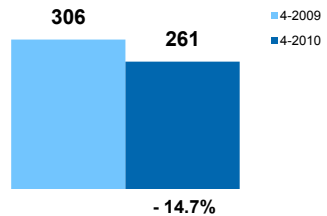
Single-Family

Condo

#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



Single-Family

Condo

Single-Family

Condo

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Hawaii Kai (1-3-9)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	28	22	- 21.4%	116	117	+ 0.9%
Closed Sales	11	15	+ 36.4%	44	53	+ 20.5%
Median Sales Price*	\$700,000	\$720,000	+ 2.9%	\$730,000	\$780,000	+ 6.8%
Average Sales Price*	\$729,636	\$937,533	+ 28.5%	\$960,814	\$910,510	- 5.2%
Percent of Original List Price Received at Sale*	89.8%	95.6%	+ 6.5%	91.0%	97.1%	+ 6.7%
Average Days on Market Until Sale	101	69	- 31.7%	87	50	- 41.9%
Inventory of Homes for Sale at Month End	124	106	- 14.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

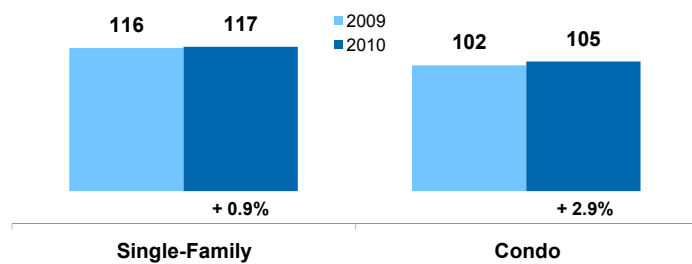
#### April

#### Year to Date

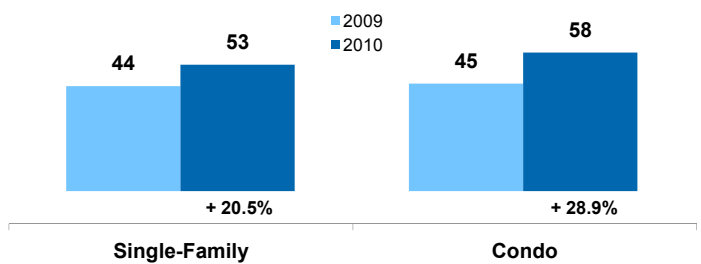
	2009	2010	Change	2009	2010	Change
New Listings	21	27	+ 28.6%	102	105	+ 2.9%
Closed Sales	12	22	+ 83.3%	45	58	+ 28.9%
Median Sales Price*	\$436,000	\$515,000	+ 18.1%	\$460,000	\$515,000	+ 12.0%
Average Sales Price*	\$439,000	\$525,409	+ 19.7%	\$475,353	\$533,393	+ 12.2%
Percent of Original List Price Received at Sale*	92.9%	95.8%	+ 3.1%	92.0%	96.3%	+ 4.6%
Average Days on Market Until Sale	93	37	- 60.0%	87	48	- 45.2%
Inventory of Homes for Sale at Month End	100	74	- 26.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

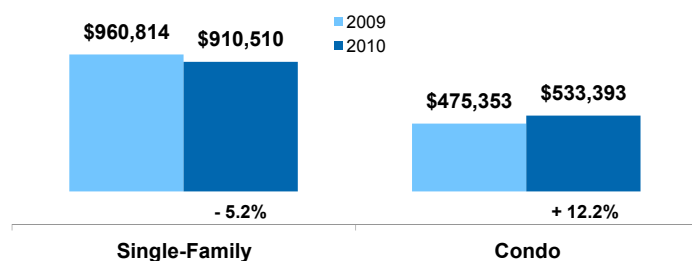
#### YTD New Listings



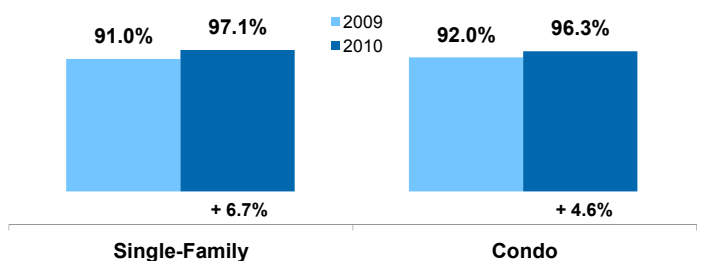
#### YTD Closed Sales



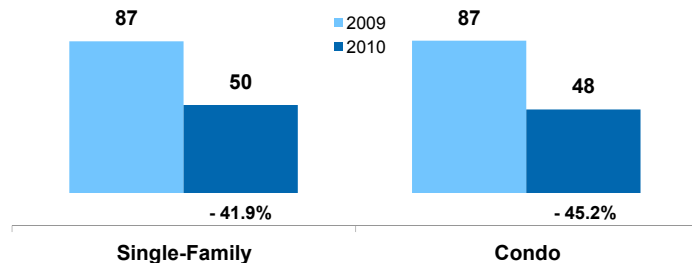
#### YTD Median Sales Price



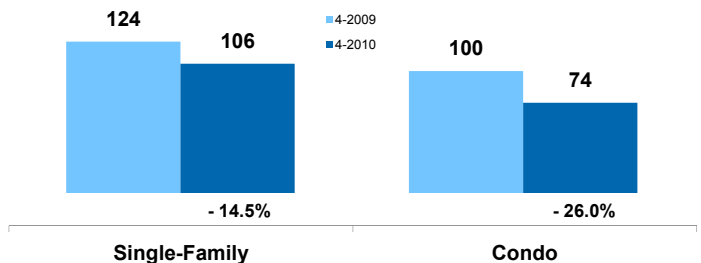
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kailua - Waimanalo (1-4-1 to 1-4-3)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	34	27	- 20.6%	160	141	- 11.9%
Closed Sales	15	22	+ 46.7%	47	71	+ 51.1%
Median Sales Price*	\$705,000	\$700,000	- 0.7%	\$703,000	\$775,000	+ 10.2%
Average Sales Price*	\$795,600	\$796,113	+ 0.1%	\$794,500	\$1,010,853	+ 27.2%
Percent of Original List Price Received at Sale*	89.6%	96.1%	+ 7.2%	88.1%	94.8%	+ 7.7%
Average Days on Market Until Sale	87	58	- 34.1%	95	78	- 17.2%
Inventory of Homes for Sale at Month End	170	132	- 22.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

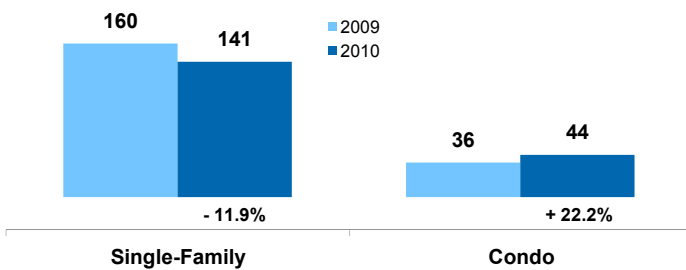
#### April

#### Year to Date

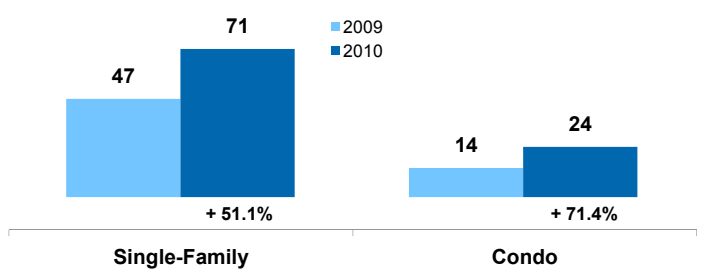
	2009	2010	Change	2009	2010	Change
New Listings	8	6	- 25.0%	36	44	+ 22.2%
Closed Sales	3	7	+ 133.3%	14	24	+ 71.4%
Median Sales Price*	\$370,000	\$475,000	+ 28.4%	\$350,000	\$376,500	+ 7.6%
Average Sales Price*	\$359,667	\$420,643	+ 17.0%	\$403,393	\$427,417	+ 6.0%
Percent of Original List Price Received at Sale*	90.2%	96.5%	+ 6.9%	90.8%	97.0%	+ 6.8%
Average Days on Market Until Sale	51	45	- 12.9%	108	30	- 72.2%
Inventory of Homes for Sale at Month End	35	33	- 5.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

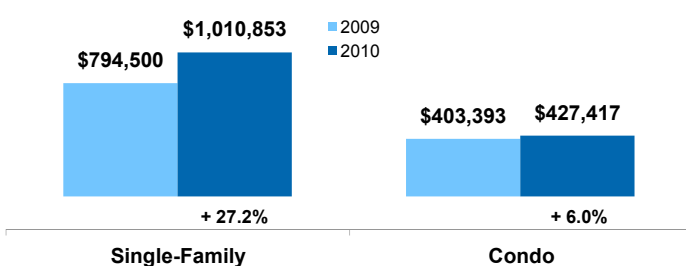
#### YTD New Listings



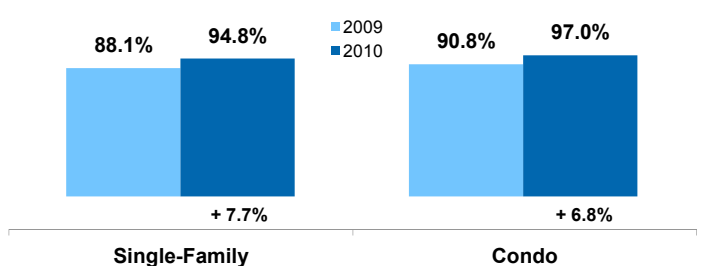
#### YTD Closed Sales



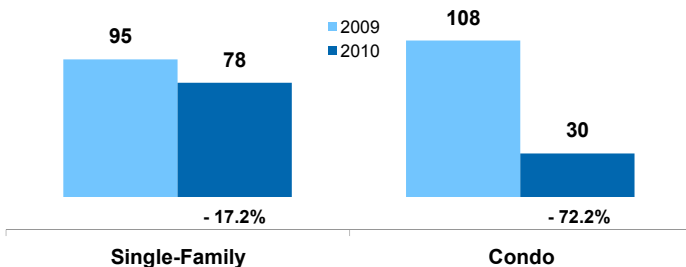
#### YTD Median Sales Price



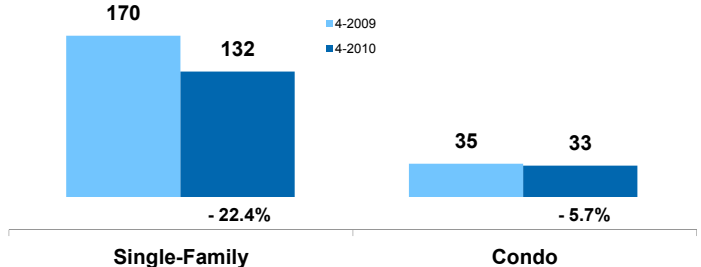
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kalihi - Palama (1-1-2 to 1-1-7)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	16	22	+ 37.5%	66	98	+ 48.5%
Closed Sales	2	13	+ 550.0%	21	33	+ 57.1%
Median Sales Price*	\$425,000	\$556,000	+ 30.8%	\$540,000	\$555,000	+ 2.8%
Average Sales Price*	\$425,000	\$590,338	+ 38.9%	\$566,857	\$563,724	- 0.6%
Percent of Original List Price Received at Sale*	81.4%	95.3%	+ 17.1%	90.5%	96.4%	+ 6.5%
Average Days on Market Until Sale	127	56	- 55.4%	70	56	- 19.4%
Inventory of Homes for Sale at Month End	71	102	+ 43.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

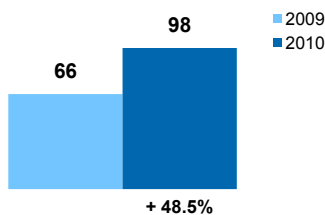
#### April

#### Year to Date

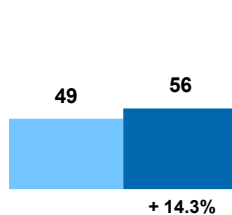
	2009	2010	Change	2009	2010	Change
New Listings	8	16	+ 100.0%	49	56	+ 14.3%
Closed Sales	13	7	- 46.2%	25	30	+ 20.0%
Median Sales Price*	\$350,000	\$387,500	+ 10.7%	\$350,000	\$320,000	- 8.6%
Average Sales Price*	\$335,262	\$370,667	+ 10.6%	\$342,976	\$328,896	- 4.1%
Percent of Original List Price Received at Sale*	92.3%	94.3%	+ 2.2%	92.9%	93.0%	+ 0.2%
Average Days on Market Until Sale	80	61	- 24.4%	72	59	- 17.9%
Inventory of Homes for Sale at Month End	50	44	- 12.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

#### YTD New Listings

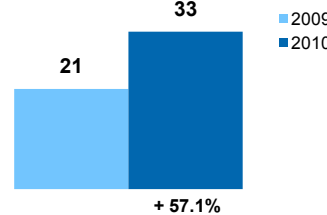


Single-Family

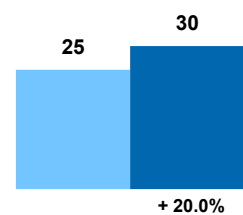


Condo

#### YTD Closed Sales

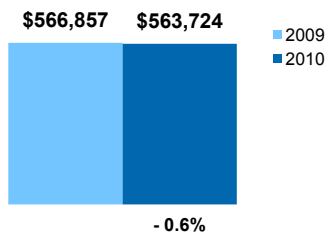


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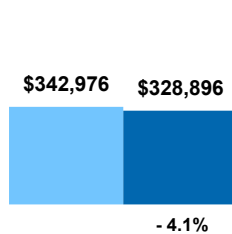


Condo

#### YTD Median Sales Price

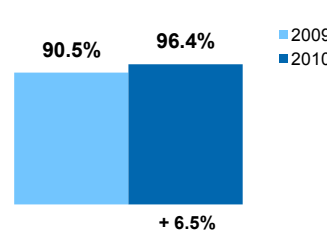


Single-Family

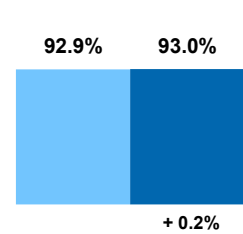


Condo

#### YTD Percent of Orig. List Price Received

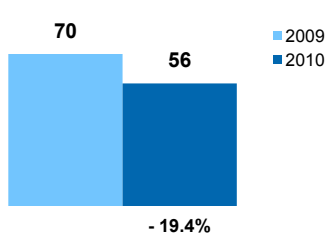


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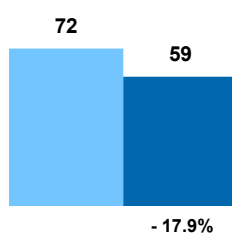


Condo

#### YTD Days on Market Until Sale

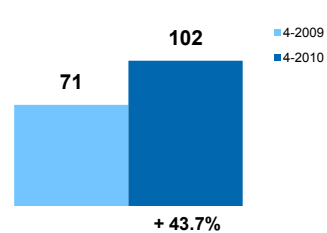


Single-Family

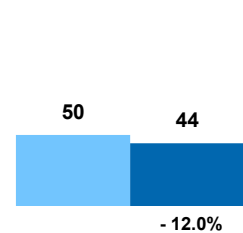


Condo

#### Inventory of Homes for Sale at Month End



Single-Family



Condo

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kaneohe (1-4-4 to 1-4-7)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	38	52	+ 36.8%	169	174	+ 3.0%
Closed Sales	19	25	+ 31.6%	54	93	+ 72.2%
Median Sales Price*	\$650,000	\$660,000	+ 1.5%	\$650,000	\$620,000	- 4.6%
Average Sales Price*	\$665,289	\$738,293	+ 11.0%	\$751,685	\$676,604	- 10.0%
Percent of Original List Price Received at Sale*	93.3%	95.6%	+ 2.5%	91.6%	93.9%	+ 2.5%
Average Days on Market Until Sale	93	51	- 45.1%	91	71	- 21.6%
Inventory of Homes for Sale at Month End	166	166	- 0.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

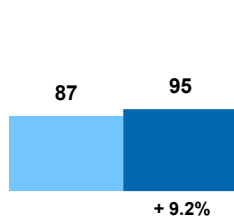
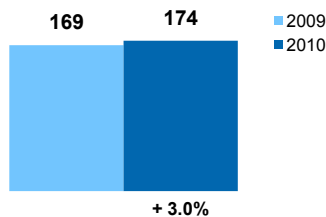
#### April

#### Year to Date

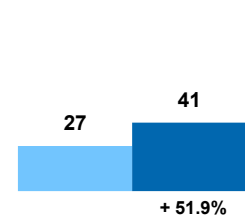
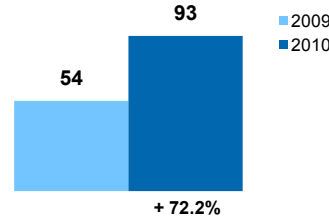
	2009	2010	Change	2009	2010	Change
New Listings	18	37	+ 105.6%	87	95	+ 9.2%
Closed Sales	7	15	+ 114.3%	27	41	+ 51.9%
Median Sales Price*	\$360,000	\$365,000	+ 1.4%	\$415,000	\$340,000	- 18.1%
Average Sales Price*	\$359,929	\$357,433	- 0.7%	\$399,907	\$351,607	- 12.1%
Percent of Original List Price Received at Sale*	95.2%	98.3%	+ 3.3%	95.1%	96.3%	+ 1.3%
Average Days on Market Until Sale	45	59	+ 30.7%	62	76	+ 23.9%
Inventory of Homes for Sale at Month End	79	84	+ 6.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

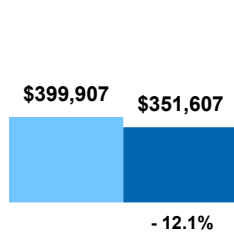
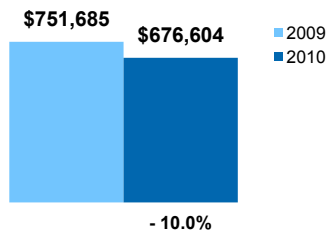
#### YTD New Listings



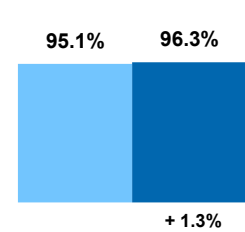
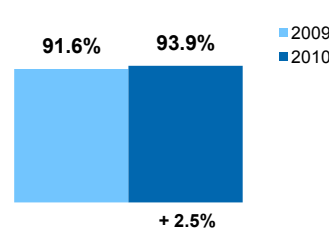
#### YTD Closed Sales



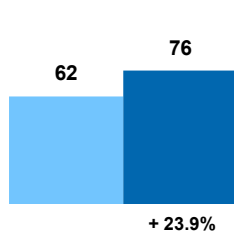
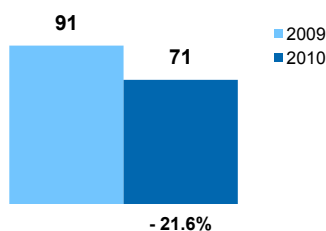
#### YTD Median Sales Price



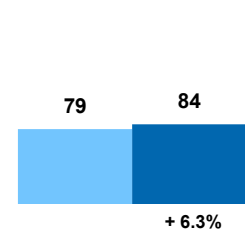
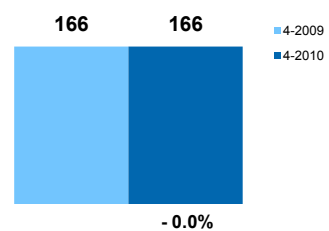
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kapahulu - Diamond Head (1-3-1 to 1-3-4)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	25	26	+ 4.0%	112	104	- 7.1%
Closed Sales	11	20	+ 81.8%	40	63	+ 57.5%
Median Sales Price*	\$720,000	\$745,000	+ 3.5%	\$735,000	\$765,000	+ 4.1%
Average Sales Price*	\$939,773	\$732,250	- 22.1%	\$900,449	\$788,336	- 12.5%
Percent of Original List Price Received at Sale*	91.3%	97.2%	+ 6.4%	88.9%	97.0%	+ 9.0%
Average Days on Market Until Sale	64	53	- 17.1%	91	53	- 41.3%
Inventory of Homes for Sale at Month End	114	97	- 14.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

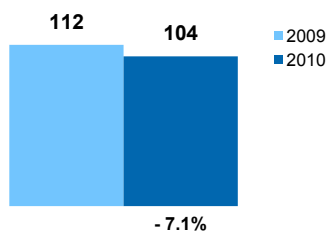
#### April

#### Year to Date

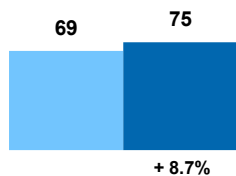
	2009	2010	Change	2009	2010	Change
New Listings	16	21	+ 31.3%	69	75	+ 8.7%
Closed Sales	7	12	+ 71.4%	15	35	+ 133.3%
Median Sales Price*	\$372,000	\$480,000	+ 29.0%	\$352,500	\$437,500	+ 24.1%
Average Sales Price*	\$410,667	\$543,333	+ 32.3%	\$422,139	\$666,382	+ 57.9%
Percent of Original List Price Received at Sale*	85.2%	96.5%	+ 13.3%	86.2%	94.0%	+ 9.0%
Average Days on Market Until Sale	116	44	- 62.4%	98	60	- 38.7%
Inventory of Homes for Sale at Month End	87	75	- 13.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

#### YTD New Listings

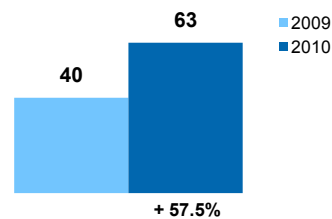


Single-Family

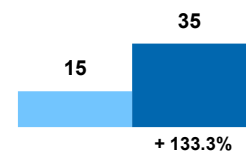


Condo

#### YTD Closed Sales

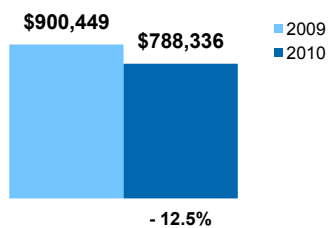


Single-Family

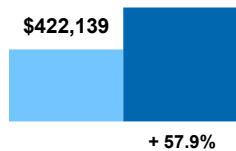


Condo

#### YTD Median Sales Price

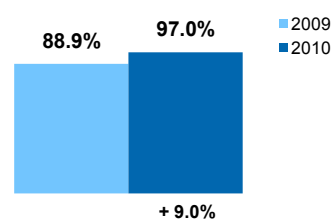


Single-Family

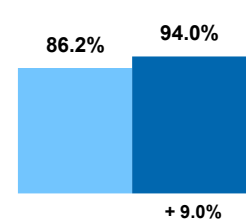


Condo

#### YTD Percent of Orig. List Price Received

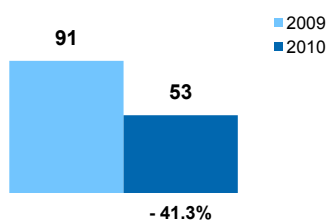


Single-Family

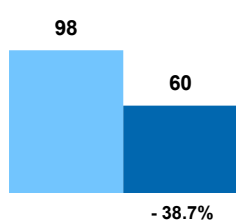


Condo

#### YTD Days on Market Until Sale

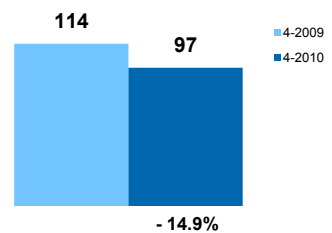


Single-Family

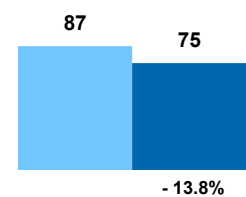


Condo

#### Inventory of Homes for Sale at Month End



Single-Family



Condo

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makaha - Nanakuli (1-8-1 to 1-8-9)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	29	40	+ 37.9%	129	142	+ 10.1%
Closed Sales	7	17	+ 142.9%	31	50	+ 61.3%
Median Sales Price*	\$265,000	\$345,000	+ 30.2%	\$318,500	\$310,000	- 2.7%
Average Sales Price*	\$279,143	\$379,673	+ 36.0%	\$336,774	\$327,149	- 2.9%
Percent of Original List Price Received at Sale*	89.9%	97.1%	+ 8.0%	92.3%	95.0%	+ 2.9%
Average Days on Market Until Sale	88	55	- 36.8%	82	75	- 8.5%
Inventory of Homes for Sale at Month End	179	171	- 4.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

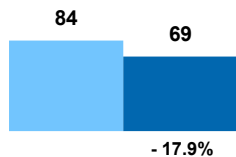
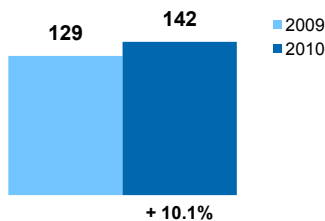
#### April

#### Year to Date

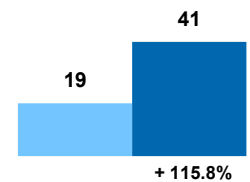
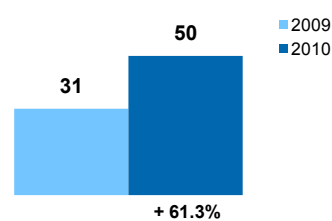
	2009	2010	Change	2009	2010	Change
New Listings	14	19	+ 35.7%	84	69	- 17.9%
Closed Sales	3	8	+ 166.7%	19	41	+ 115.8%
Median Sales Price*	\$150,000	\$90,000	- 40.0%	\$120,000	\$90,000	- 25.0%
Average Sales Price*	\$150,500	\$115,375	- 23.3%	\$130,045	\$124,702	- 4.1%
Percent of Original List Price Received at Sale*	74.9%	93.4%	+ 24.7%	82.5%	87.8%	+ 6.5%
Average Days on Market Until Sale	198	72	- 63.9%	111	102	- 8.0%
Inventory of Homes for Sale at Month End	127	76	- 40.2%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

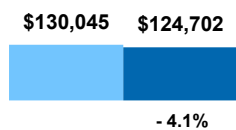
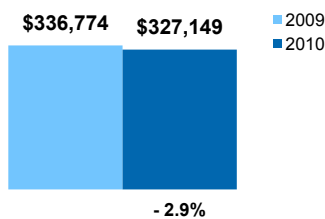
#### YTD New Listings



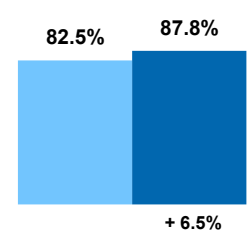
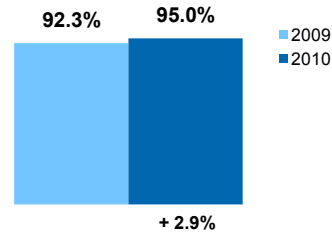
#### YTD Closed Sales



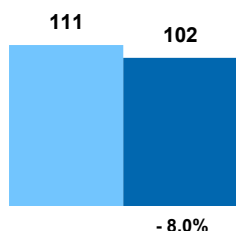
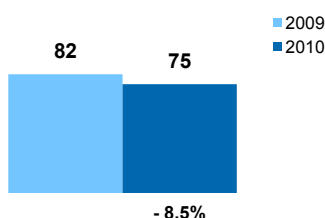
#### YTD Median Sales Price



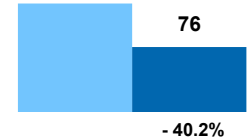
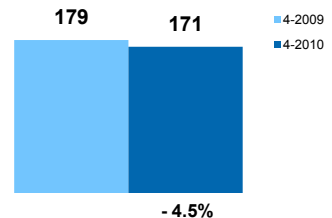
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makakilo (1-9-2 to 1-9-3)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	16	16	- 0.0%	78	60	- 23.1%
Closed Sales	12	4	- 66.7%	24	18	- 25.0%
Median Sales Price*	\$484,500	<b>\$484,500</b>	- 0.0%	\$492,700	<b>\$613,750</b>	+ 24.6%
Average Sales Price*	\$563,783	<b>\$497,250</b>	- 11.8%	\$546,713	<b>\$625,752</b>	+ 14.5%
Percent of Original List Price Received at Sale*	90.8%	<b>96.3%</b>	+ 6.0%	92.9%	<b>96.4%</b>	+ 3.7%
Average Days on Market Until Sale	84	<b>106</b>	+ 26.2%	79	<b>71</b>	- 10.3%
Inventory of Homes for Sale at Month End	78	<b>62</b>	- 20.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

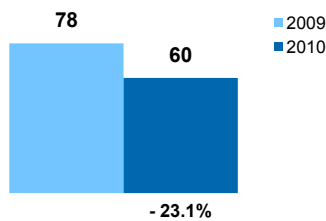
#### April

#### Year to Date

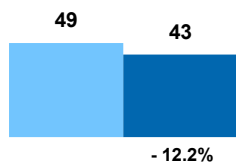
	2009	2010	Change	2009	2010	Change
New Listings	12	14	+ 16.7%	49	43	- 12.2%
Closed Sales	5	5	- 0.0%	22	22	- 0.0%
Median Sales Price*	\$255,000	<b>\$320,000</b>	+ 25.5%	\$244,700	<b>\$250,000</b>	+ 2.2%
Average Sales Price*	\$255,280	<b>\$274,800</b>	+ 7.6%	\$250,359	<b>\$278,086</b>	+ 11.1%
Percent of Original List Price Received at Sale*	95.9%	<b>97.9%</b>	+ 2.1%	92.9%	<b>93.6%</b>	+ 0.7%
Average Days on Market Until Sale	43	<b>37</b>	- 14.1%	85	<b>92</b>	+ 9.1%
Inventory of Homes for Sale at Month End	53	<b>54</b>	+ 1.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

#### YTD New Listings

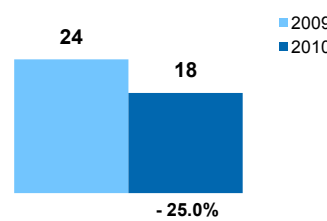


Single-Family

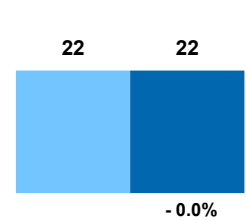


Condo

#### YTD Closed Sales

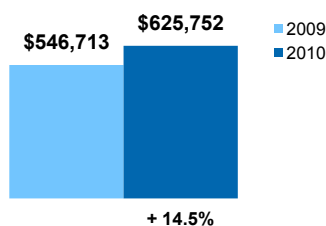


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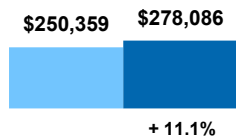


Condo

#### YTD Median Sales Price

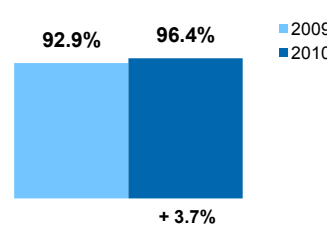


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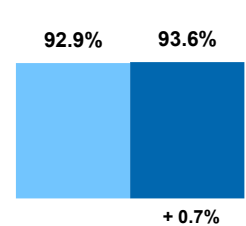


Condo

#### YTD Percent of Orig. List Price Received

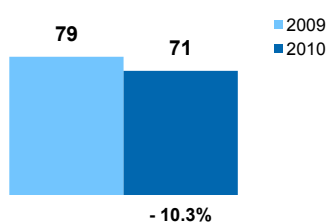


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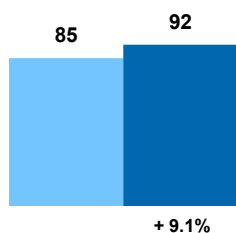


Condo

#### YTD Days on Market Until Sale

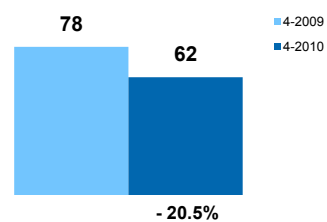


Single-Family

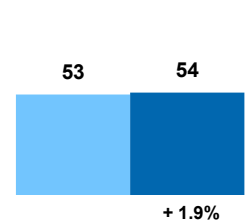


Condo

#### Inventory of Homes for Sale at Month End



Single-Family



Condo

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	17	20	+ 17.6%	65	69	+ 6.2%
Closed Sales	9	6	- 33.3%	21	19	- 9.5%
Median Sales Price*	\$695,000	\$919,925	+ 32.4%	\$700,000	\$859,925	+ 22.8%
Average Sales Price*	\$682,222	\$939,558	+ 37.7%	\$723,569	\$874,568	+ 20.9%
Percent of Original List Price Received at Sale*	90.8%	85.7%	- 5.6%	90.3%	91.4%	+ 1.2%
Average Days on Market Until Sale	82	129	+ 57.5%	80	74	- 7.6%
Inventory of Homes for Sale at Month End	58	68	+ 17.2%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### April

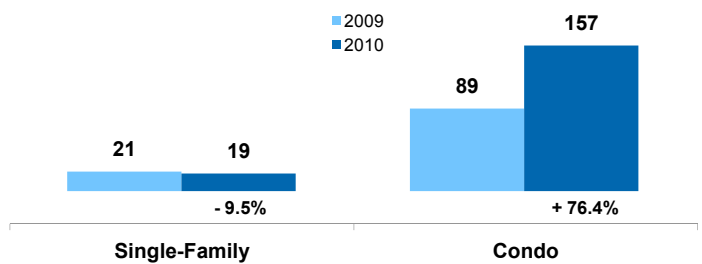
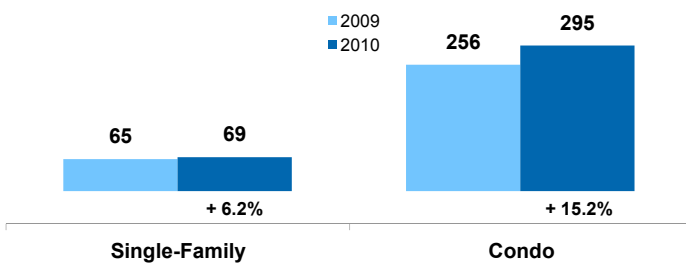
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	67	79	+ 17.9%	256	295	+ 15.2%
Closed Sales	31	51	+ 64.5%	89	157	+ 76.4%
Median Sales Price*	\$310,250	\$309,000	- 0.4%	\$291,250	\$292,000	+ 0.3%
Average Sales Price*	\$320,733	\$331,551	+ 3.4%	\$316,442	\$316,051	- 0.1%
Percent of Original List Price Received at Sale*	93.5%	96.8%	+ 3.5%	92.3%	95.7%	+ 3.7%
Average Days on Market Until Sale	84	46	- 45.8%	76	53	- 30.0%
Inventory of Homes for Sale at Month End	254	270	+ 6.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

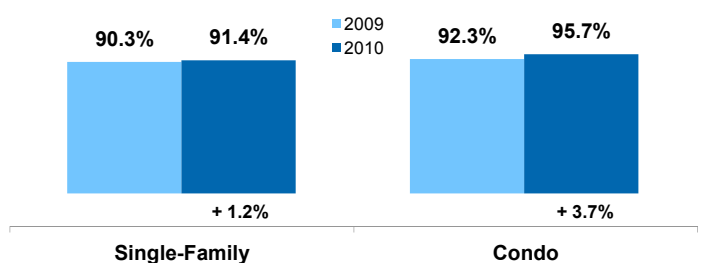
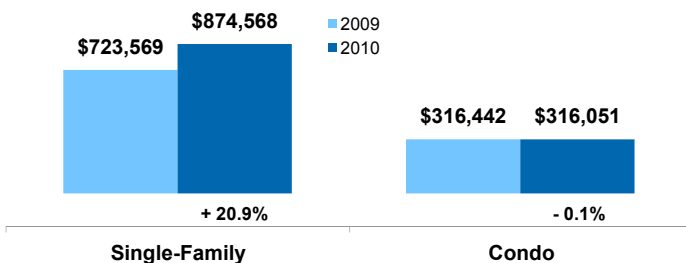
#### YTD New Listings

#### YTD Closed Sales



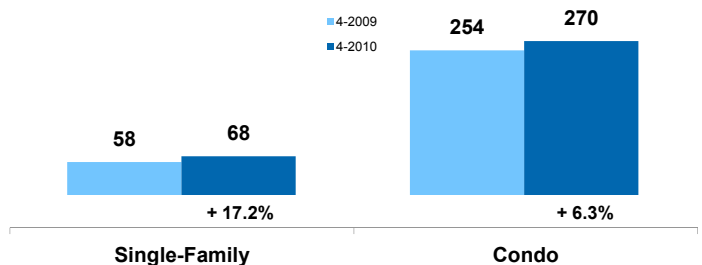
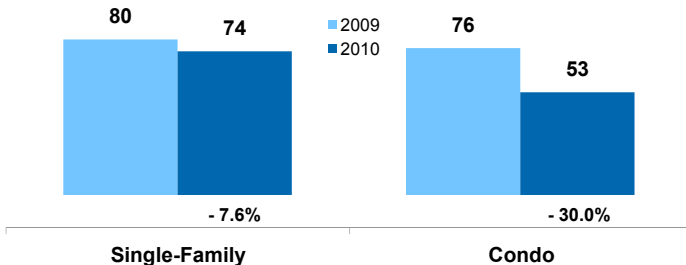
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Mililani (1-9-5)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	18	26	+ 44.4%	90	90	- 0.0%
Closed Sales	15	15	- 0.0%	44	42	- 4.5%
Median Sales Price*	\$641,000	\$550,000	- 14.2%	\$622,500	\$600,000	- 3.6%
Average Sales Price*	\$644,867	\$564,827	- 12.4%	\$597,430	\$629,802	+ 5.4%
Percent of Original List Price Received at Sale*	95.5%	98.4%	+ 3.1%	95.4%	97.2%	+ 1.8%
Average Days on Market Until Sale	66	32	- 51.1%	71	42	- 40.9%
Inventory of Homes for Sale at Month End	59	75	+ 27.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### April

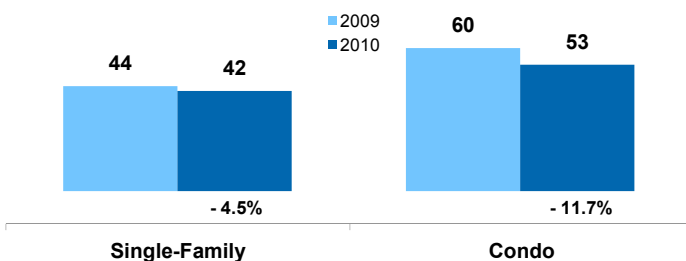
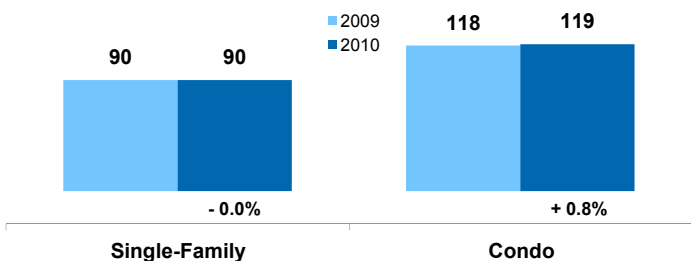
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	19	39	+ 105.3%	118	119	+ 0.8%
Closed Sales	20	14	- 30.0%	60	53	- 11.7%
Median Sales Price*	\$308,450	\$321,500	+ 4.2%	\$308,450	\$299,000	- 3.1%
Average Sales Price*	\$302,343	\$314,536	+ 4.0%	\$297,493	\$298,677	+ 0.4%
Percent of Original List Price Received at Sale*	91.5%	98.8%	+ 8.0%	93.7%	97.4%	+ 3.9%
Average Days on Market Until Sale	86	21	- 75.9%	77	54	- 29.8%
Inventory of Homes for Sale at Month End	85	107	+ 25.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

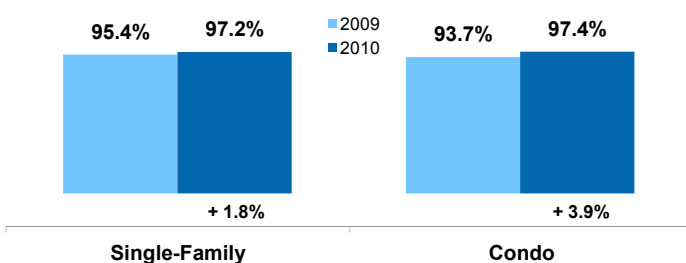
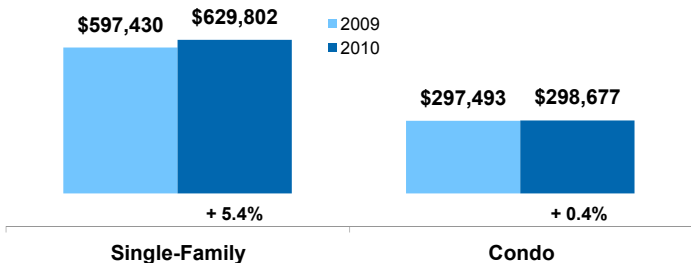
#### YTD New Listings

#### YTD Closed Sales



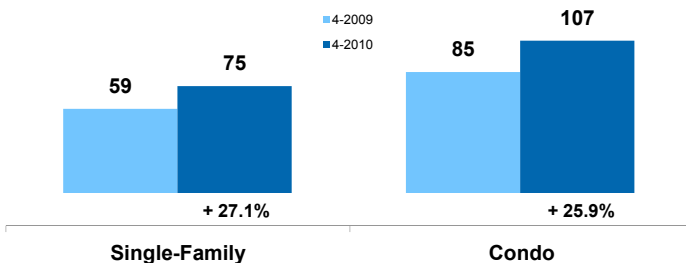
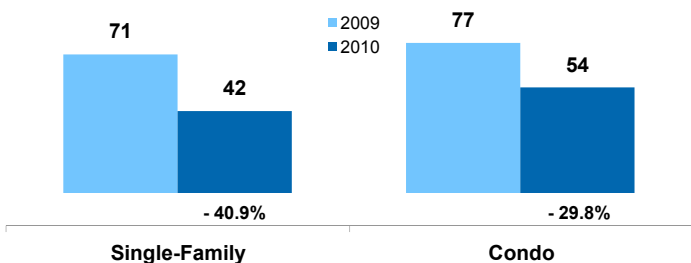
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Moanalua - Salt Lake (1-1-1)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	5	5	- 0.0%	19	16	- 15.8%
Closed Sales	2	3	+ 50.0%	5	14	+ 180.0%
Median Sales Price*	\$825,000	<b>\$670,000</b>	- 18.8%	\$740,000	<b>\$667,250</b>	- 9.8%
Average Sales Price*	\$825,000	<b>\$695,833</b>	- 15.7%	\$782,800	<b>\$663,323</b>	- 15.3%
Percent of Original List Price Received at Sale*	92.8%	<b>94.0%</b>	+ 1.3%	95.1%	<b>94.8%</b>	- 0.4%
Average Days on Market Until Sale	121	<b>70</b>	- 42.2%	89	<b>54</b>	- 39.7%
Inventory of Homes for Sale at Month End	29	<b>17</b>	- 41.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### April

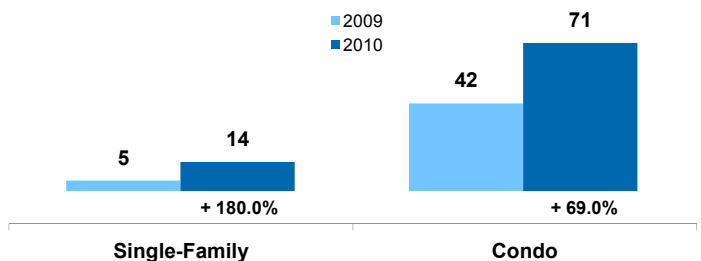
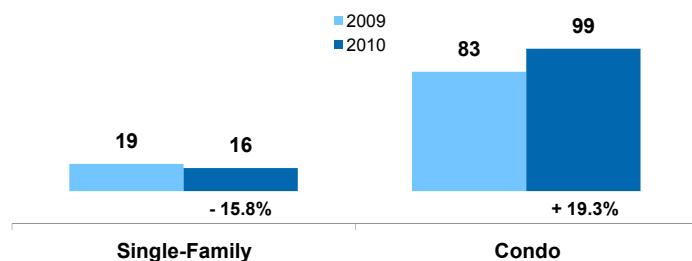
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	21	26	+ 23.8%	83	99	+ 19.3%
Closed Sales	8	24	+ 200.0%	42	71	+ 69.0%
Median Sales Price*	\$307,000	<b>\$265,000</b>	- 13.7%	\$315,000	<b>\$267,000</b>	- 15.2%
Average Sales Price*	\$303,375	<b>\$299,763</b>	- 1.2%	\$321,427	<b>\$302,121</b>	- 6.0%
Percent of Original List Price Received at Sale*	92.5%	<b>95.9%</b>	+ 3.6%	95.2%	<b>95.0%</b>	- 0.2%
Average Days on Market Until Sale	43	<b>45</b>	+ 6.1%	45	<b>56</b>	+ 25.3%
Inventory of Homes for Sale at Month End	63	<b>72</b>	+ 14.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

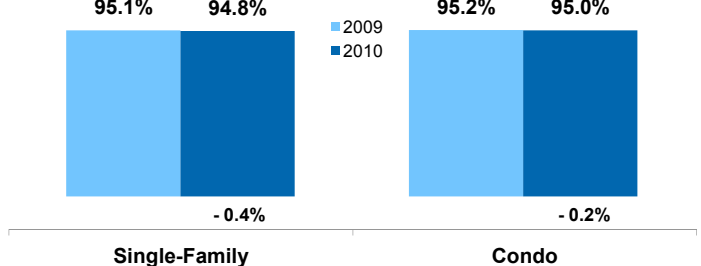
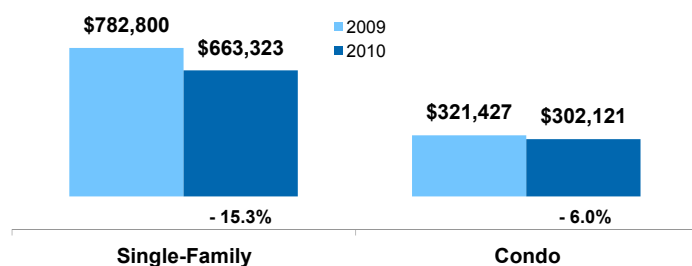
#### YTD New Listings

#### YTD Closed Sales



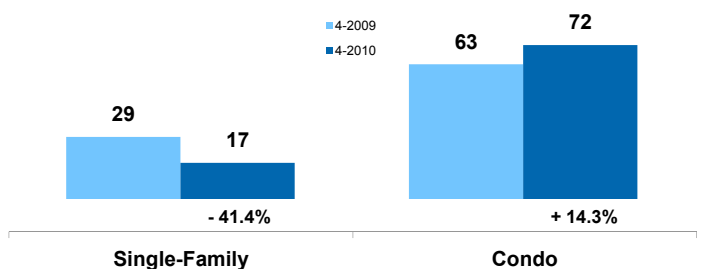
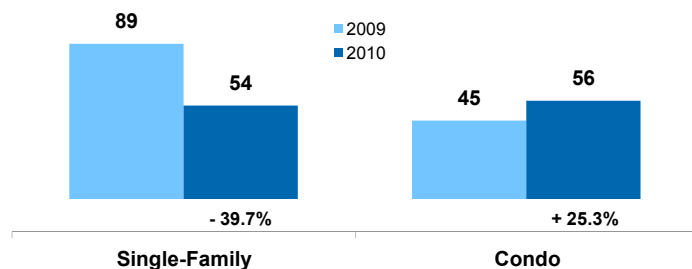
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## North Shore (1-5-6 to 1-6-9)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	20	27	+ 35.0%	79	86	+ 8.9%
Closed Sales	3	11	+ 266.7%	11	28	+ 154.5%
Median Sales Price*	\$760,000	\$629,500	- 17.2%	\$645,000	\$682,000	+ 5.7%
Average Sales Price*	\$918,333	\$684,500	- 25.5%	\$816,568	\$778,038	- 4.7%
Percent of Original List Price Received at Sale*	87.1%	88.3%	+ 1.5%	84.3%	89.0%	+ 5.5%
Average Days on Market Until Sale	172	96	- 44.1%	137	116	- 15.7%
Inventory of Homes for Sale at Month End	124	111	- 10.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

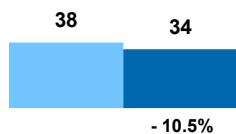
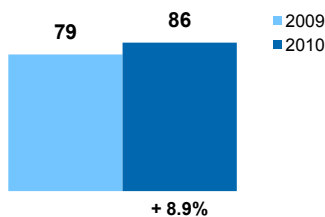
#### April

#### Year to Date

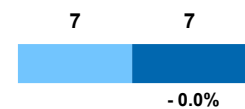
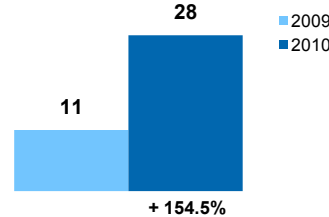
	2009	2010	Change	2009	2010	Change
New Listings	5	5	- 0.0%	38	34	- 10.5%
Closed Sales	3	4	+ 33.3%	7	7	- 0.0%
Median Sales Price*	\$365,000	\$230,950	- 36.7%	\$365,000	\$240,000	- 34.2%
Average Sales Price*	\$326,000	\$259,850	- 20.3%	\$332,129	\$241,343	- 27.3%
Percent of Original List Price Received at Sale*	91.1%	96.4%	+ 5.8%	89.3%	90.9%	+ 1.7%
Average Days on Market Until Sale	27	138	+ 403.0%	60	116	+ 92.9%
Inventory of Homes for Sale at Month End	49	42	- 14.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

#### YTD New Listings



#### YTD Closed Sales



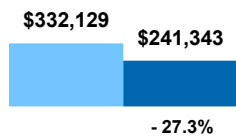
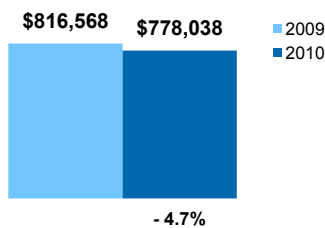
Single-Family

Condo

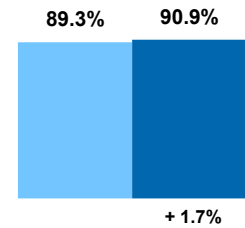
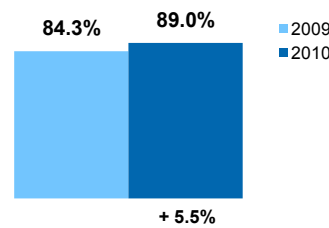
Single-Family

Condo

#### YTD Median Sales Price



#### YTD Percent of Orig. List Price Received



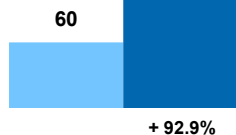
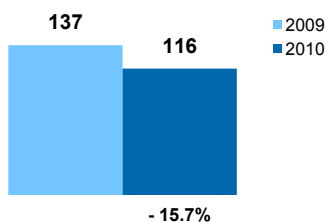
Single-Family

Condo

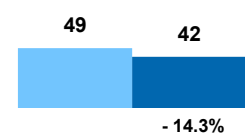
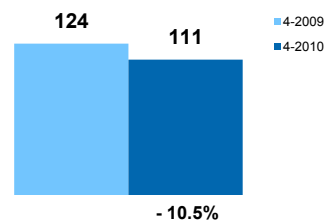
Single-Family

Condo

#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



Single-Family

Condo

Single-Family

Condo

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Pearl City - Aiea (1-9-6 to 1-9-9)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	23	29	+ 26.1%	105	95	- 9.5%
Closed Sales	18	5	- 72.2%	38	43	+ 13.2%
Median Sales Price*	\$539,350	\$550,000	+ 2.0%	\$550,000	\$560,000	+ 1.8%
Average Sales Price*	\$539,722	\$570,853	+ 5.8%	\$549,184	\$594,641	+ 8.3%
Percent of Original List Price Received at Sale*	94.0%	94.3%	+ 0.2%	93.5%	96.9%	+ 3.6%
Average Days on Market Until Sale	64	47	- 27.3%	70	74	+ 5.1%
Inventory of Homes for Sale at Month End	99	92	- 7.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### April

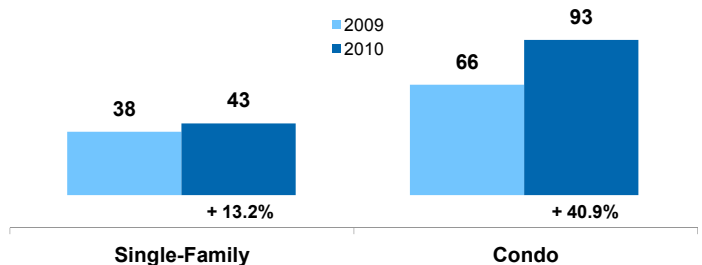
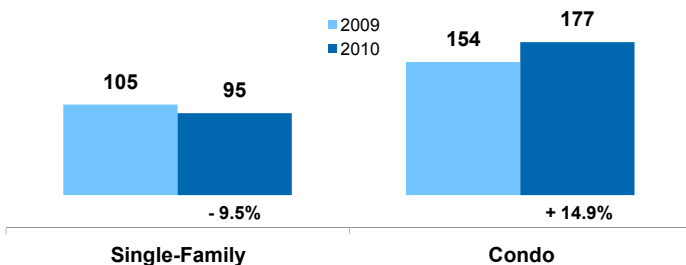
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	35	46	+ 31.4%	154	177	+ 14.9%
Closed Sales	24	32	+ 33.3%	66	93	+ 40.9%
Median Sales Price*	\$290,000	\$266,000	- 8.3%	\$270,500	\$280,000	+ 3.5%
Average Sales Price*	\$275,496	\$276,394	+ 0.3%	\$285,995	\$283,384	- 0.9%
Percent of Original List Price Received at Sale*	93.9%	95.8%	+ 2.1%	93.9%	95.9%	+ 2.1%
Average Days on Market Until Sale	56	43	- 23.4%	62	52	- 17.2%
Inventory of Homes for Sale at Month End	126	135	+ 7.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

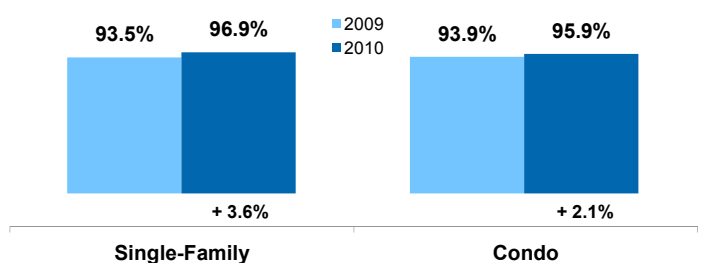
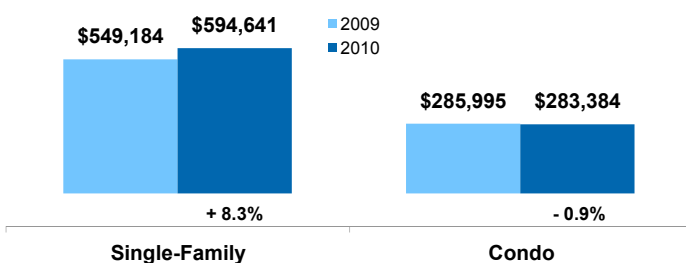
#### YTD New Listings

#### YTD Closed Sales



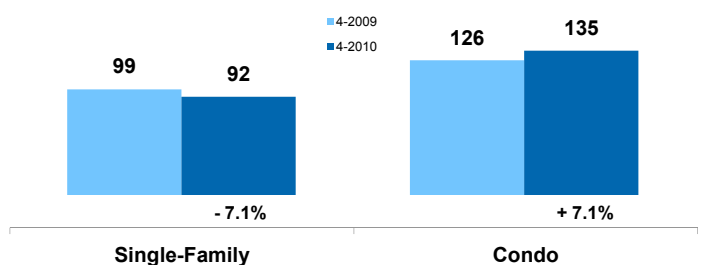
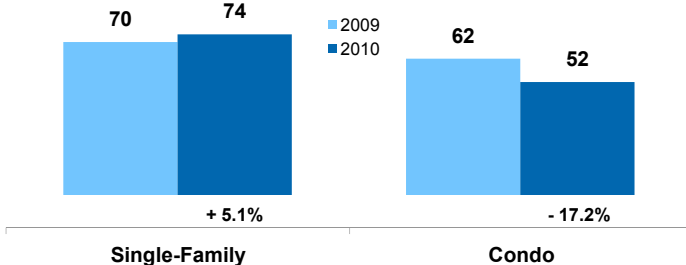
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Wahiawa (1-7-1 to 1-7-7)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	13	17	+ 30.8%	36	58	+ 61.1%
Closed Sales	2	7	+ 250.0%	7	20	+ 185.7%
Median Sales Price*	\$375,500	\$380,000	+ 1.2%	\$425,000	\$372,500	- 12.4%
Average Sales Price*	\$375,500	\$381,357	+ 1.6%	\$427,071	\$379,925	- 11.0%
Percent of Original List Price Received at Sale*	96.0%	95.9%	- 0.1%	93.3%	94.3%	+ 1.1%
Average Days on Market Until Sale	33	39	+ 19.6%	54	43	- 19.9%
Inventory of Homes for Sale at Month End	42	59	+ 40.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

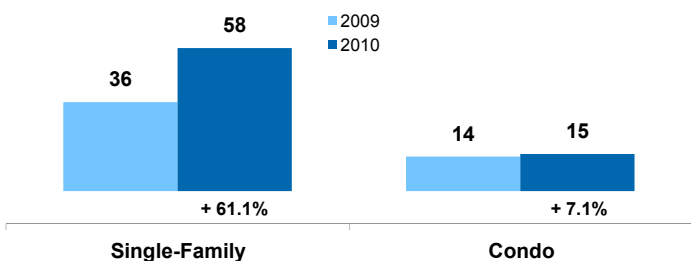
#### April

#### Year to Date

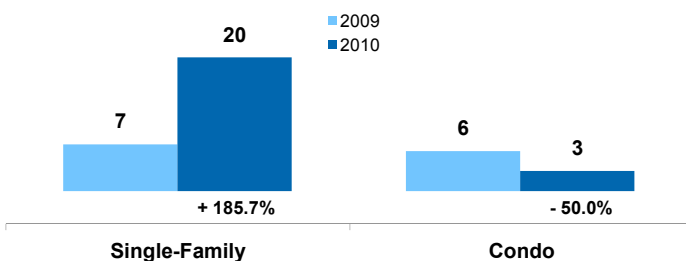
	2009	2010	Change	2009	2010	Change
New Listings	3	2	- 33.3%	14	15	+ 7.1%
Closed Sales	4	1	- 75.0%	6	3	- 50.0%
Median Sales Price*	\$135,250	\$205,000	+ 51.6%	\$138,750	\$185,000	+ 33.3%
Average Sales Price*	\$150,100	\$205,000	+ 36.6%	\$148,400	\$170,000	+ 14.6%
Percent of Original List Price Received at Sale*	90.8%	91.1%	+ 0.4%	93.3%	82.7%	- 11.3%
Average Days on Market Until Sale	58	11	- 80.9%	51	136	+ 168.4%
Inventory of Homes for Sale at Month End	16	18	+ 12.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

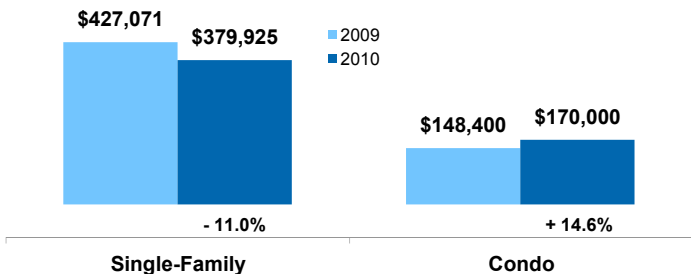
#### YTD New Listings



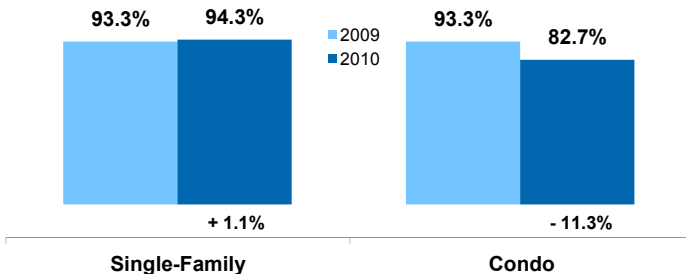
#### YTD Closed Sales



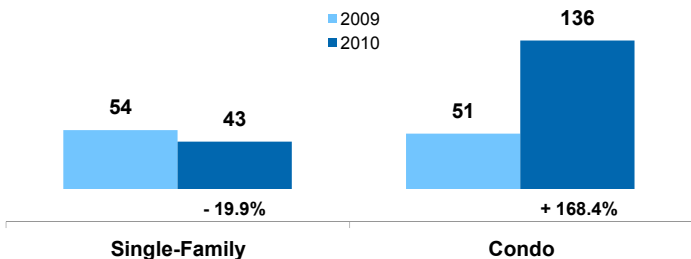
#### YTD Median Sales Price



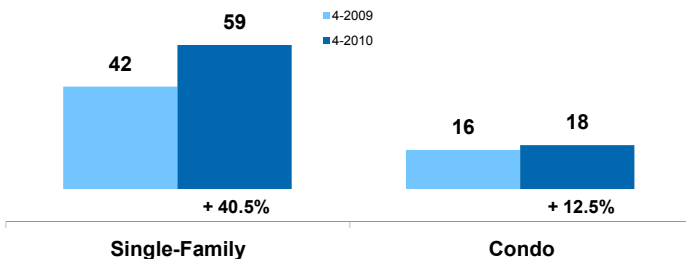
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waialae-Kahala (1-3-5)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	18	20	+ 11.1%	66	66	- 0.0%
Closed Sales	5	12	+ 140.0%	28	31	+ 10.7%
Median Sales Price*	\$1,900,000	<b>\$997,500</b>	- 47.5%	\$1,242,500	<b>\$1,150,000</b>	- 7.4%
Average Sales Price*	\$2,017,000	<b>\$1,187,625</b>	- 41.1%	\$1,549,257	<b>\$1,378,184</b>	- 11.0%
Percent of Original List Price Received at Sale*	86.5%	93.5%	+ 8.1%	87.7%	91.4%	+ 4.3%
Average Days on Market Until Sale	58	52	- 9.0%	99	83	- 16.3%
Inventory of Homes for Sale at Month End	83	73	- 12.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

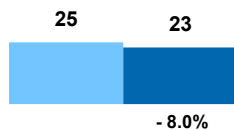
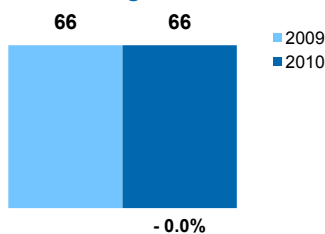
#### April

#### Year to Date

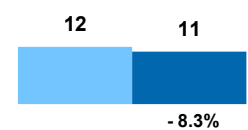
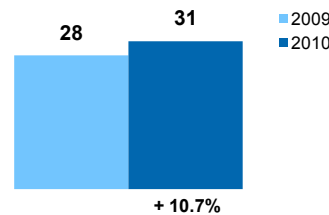
	2009	2010	Change	2009	2010	Change
New Listings	7	7	- 0.0%	25	23	- 8.0%
Closed Sales	5	4	- 20.0%	12	11	- 8.3%
Median Sales Price*	\$385,000	<b>\$302,500</b>	- 21.4%	\$380,000	<b>\$397,500</b>	+ 4.6%
Average Sales Price*	\$407,634	<b>\$301,250</b>	- 26.1%	\$343,561	<b>\$363,200</b>	+ 5.7%
Percent of Original List Price Received at Sale*	94.7%	86.0%	- 9.1%	89.9%	90.2%	+ 0.3%
Average Days on Market Until Sale	48	40	- 16.5%	124	39	- 68.5%
Inventory of Homes for Sale at Month End	24	26	+ 8.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

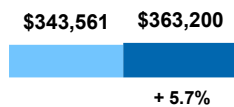
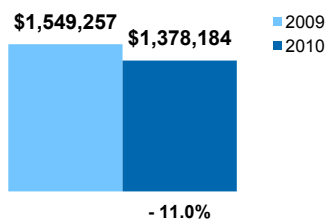
#### YTD New Listings



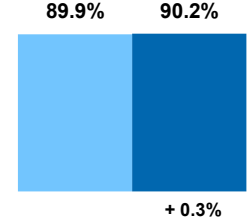
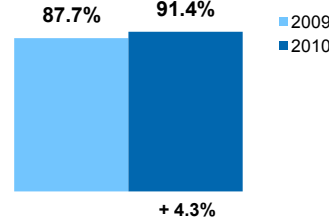
#### YTD Closed Sales



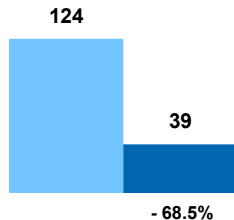
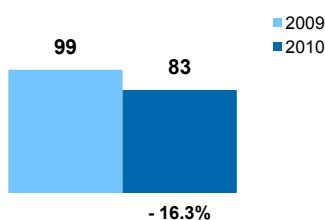
#### YTD Median Sales Price



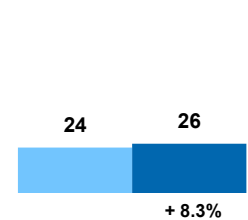
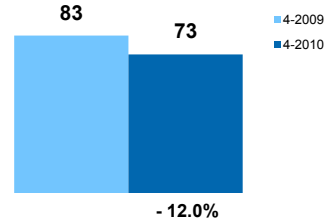
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waikiki (1-2-6)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	0	0	NA	0	1	NA
Closed Sales	0	0	NA	0	0	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	0.0%	NA
Average Days on Market Until Sale	0	0	NA	0	0	NA
Inventory of Homes for Sale at Month End	0	1	NA	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

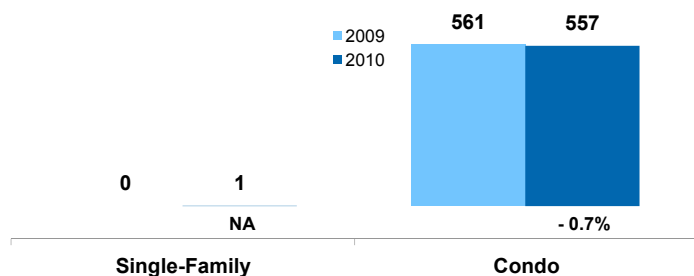
#### April

#### Year to Date

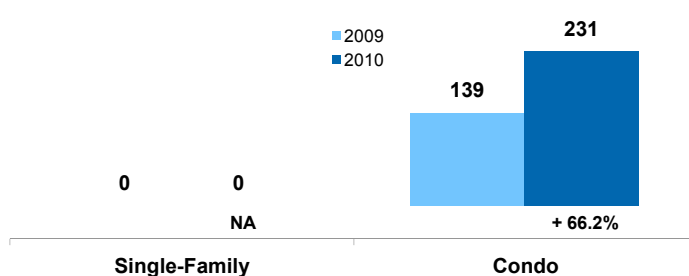
	2009	2010	Change	2009	2010	Change
New Listings	138	147	+ 6.5%	561	557	- 0.7%
Closed Sales	43	68	+ 58.1%	139	231	+ 66.2%
Median Sales Price*	\$290,000	\$294,500	+ 1.6%	\$281,250	\$290,000	+ 3.1%
Average Sales Price*	\$305,277	\$357,614	+ 17.1%	\$297,359	\$318,635	+ 7.2%
Percent of Original List Price Received at Sale*	86.7%	92.7%	+ 6.9%	87.3%	92.3%	+ 5.8%
Average Days on Market Until Sale	104	76	- 26.8%	94	83	- 11.2%
Inventory of Homes for Sale at Month End	718	662	- 7.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

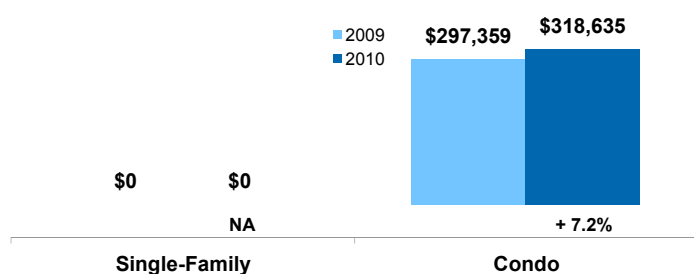
#### YTD New Listings



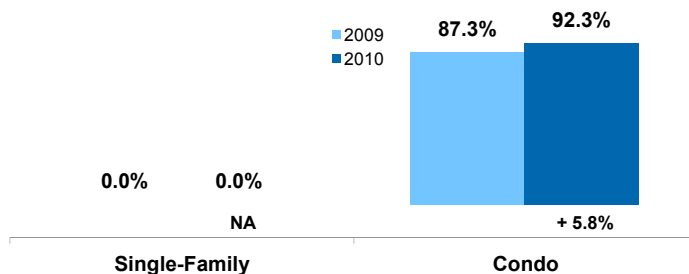
#### YTD Closed Sales



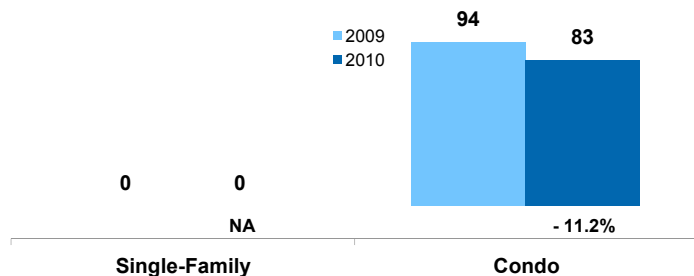
#### YTD Median Sales Price



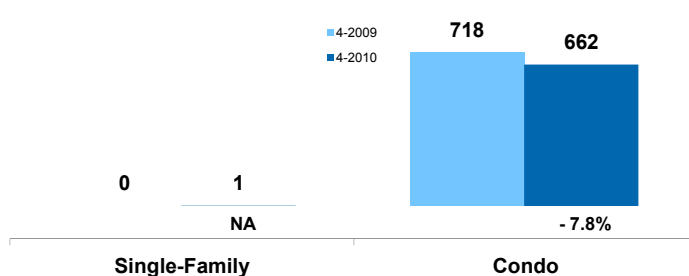
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waipahu (1-9-4)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	40	46	+ 15.0%	138	157	+ 13.8%
Closed Sales	19	30	+ 57.9%	69	88	+ 27.5%
Median Sales Price*	\$530,000	\$512,000	- 3.4%	\$510,000	\$528,550	+ 3.6%
Average Sales Price*	\$523,521	\$526,252	+ 0.5%	\$514,625	\$521,351	+ 1.3%
Percent of Original List Price Received at Sale*	95.1%	95.5%	+ 0.4%	94.2%	95.1%	+ 0.9%
Average Days on Market Until Sale	73	56	- 24.2%	90	70	- 22.3%
Inventory of Homes for Sale at Month End	134	139	+ 3.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

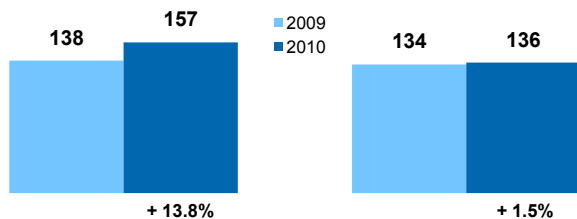
#### April

#### Year to Date

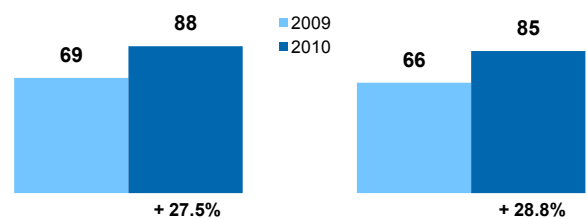
	2009	2010	Change	2009	2010	Change
New Listings	26	30	+ 15.4%	134	136	+ 1.5%
Closed Sales	18	25	+ 38.9%	66	85	+ 28.8%
Median Sales Price*	\$272,500	\$264,500	- 2.9%	\$284,000	\$275,000	- 3.2%
Average Sales Price*	\$274,676	\$272,167	- 0.9%	\$289,445	\$280,143	- 3.2%
Percent of Original List Price Received at Sale*	94.9%	97.2%	+ 2.5%	94.6%	96.9%	+ 2.5%
Average Days on Market Until Sale	63	53	- 16.0%	68	52	- 24.0%
Inventory of Homes for Sale at Month End	103	112	+ 8.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

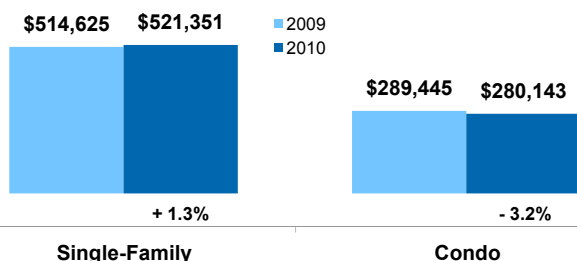
#### YTD New Listings



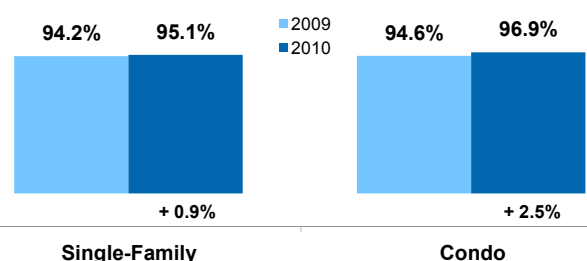
#### YTD Closed Sales



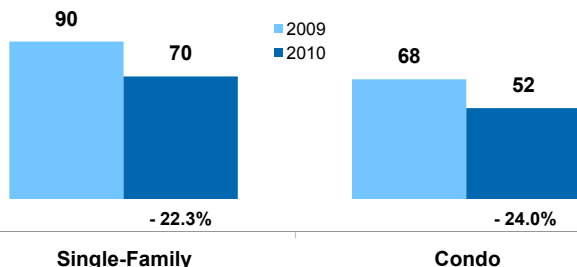
#### YTD Median Sales Price



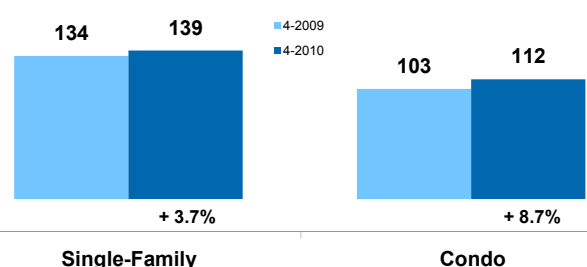
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Windward Coast (1-4-8 to 1-5-5)

### Single Family

#### April

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	12	22	+ 83.3%	40	55	+ 37.5%
Closed Sales	2	7	+ 250.0%	10	15	+ 50.0%
Median Sales Price*	\$505,000	\$520,000	+ 3.0%	\$535,000	\$510,000	- 4.7%
Average Sales Price*	\$505,000	\$562,857	+ 11.5%	\$543,400	\$529,520	- 2.6%
Percent of Original List Price Received at Sale*	88.6%	91.2%	+ 3.0%	88.0%	93.4%	+ 6.2%
Average Days on Market Until Sale	222	94	- 57.6%	121	92	- 23.7%
Inventory of Homes for Sale at Month End	65	63	- 3.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

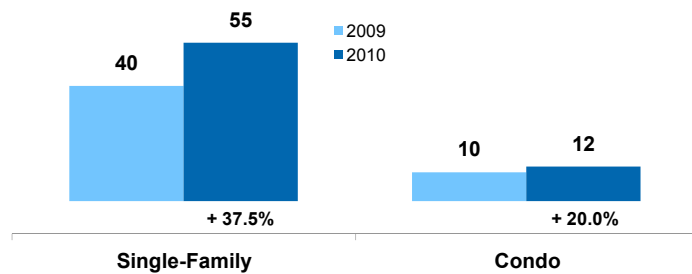
#### April

#### Year to Date

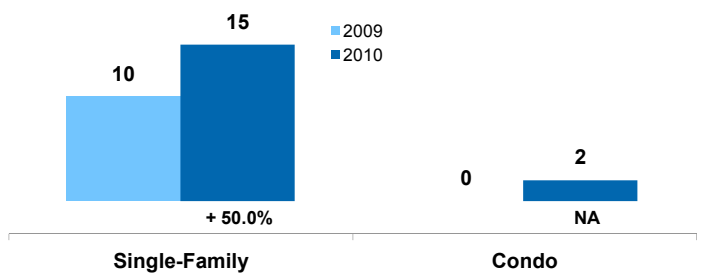
	2009	2010	Change	2009	2010	Change
New Listings	3	2	- 33.3%	10	12	+ 20.0%
Closed Sales	0	1	NA	0	2	NA
Median Sales Price*	\$0	\$145,000	NA	\$0	\$226,250	NA
Average Sales Price*	\$0	\$145,000	NA	\$0	\$226,250	NA
Percent of Original List Price Received at Sale*	0.0%	80.2%	NA	0.0%	87.4%	NA
Average Days on Market Until Sale	0	86	NA	0	166	NA
Inventory of Homes for Sale at Month End	16	20	+ 25.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

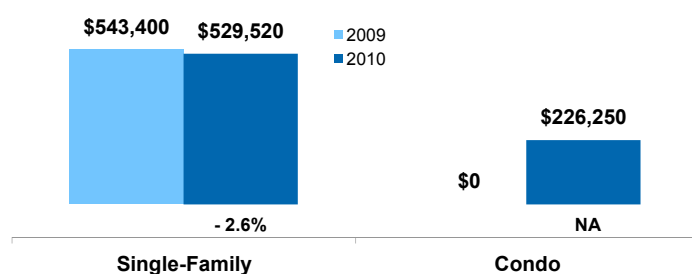
#### YTD New Listings



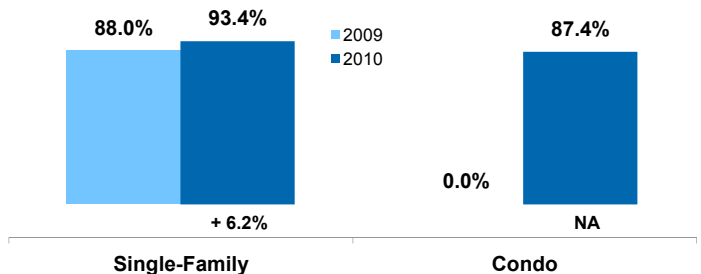
#### YTD Closed Sales



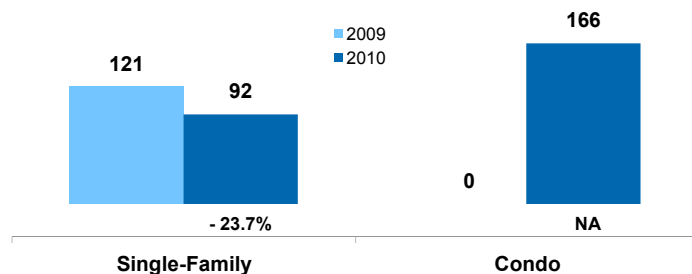
#### YTD Median Sales Price



#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End

