

**MLS Sales Statistics**  
**Number of Sales**

Kauai Island		MONTH OF July		#	%	YEAR TO DATE		#	%
		2007	2008	Increase / <Decrease>	Increase / <Decrease>	2007	2008	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	33	28	<5>	<15.15%>	278	176	<102>	<36.69%>
	Vacant Land	22	11	<11>	<50.00%>	130	72	<58>	<44.62%>
	Condominium	27	14	<13>	<48.15%>	197	127	<70>	<35.53%>
<b>WAIMEA</b>	Residential	3	1	<2>	<66.67%>	27	6	<21>	<77.78%>
	Vacant Land	0	0	0		3	1	<2>	<66.67%>
	Condominium	0	0	0		1	0	<1>	<100.00%>
<b>KOLOA</b>	Residential	7	6	<1>	<14.29%>	74	35	<39>	<52.70%>
	Vacant Land	5	3	<2>	<40.00%>	58	31	<27>	<46.55%>
	Condominium	8	4	<4>	<50.00%>	50	29	<21>	<42.00%>
<b>LIHUE</b>	Residential	3	4	1	33.33%	34	24	<10>	<29.41%>
	Vacant Land	2	3	1	50.00%	10	7	<3>	<30.00%>
	Condominium	4	2	<2>	<50.00%>	63	23	<40>	<63.49%>
<b>KAWAIHAU</b>	Residential	13	13	0	0.00%	79	68	<11>	<13.92%>
	Vacant Land	8	0	<8>	<100.00%>	33	10	<23>	<69.70%>
	Condominium	2	3	1	50.00%	11	16	5	45.45%
<b>HANAIEI</b>	Residential	7	4	<3>	<42.86%>	64	43	<21>	<32.81%>
	Vacant Land	7	5	<2>	<28.57%>	26	23	<3>	<11.54%>
	Condominium	13	5	<8>	<61.54%>	72	59	<13>	<18.06%>

**MLS Sales Statistics  
Sales Volume**

Kauai Island		MONTH OF July		#	%	YEAR TO DATE		#	%
		2007	2008	Increase / <Decrease>	Increase / <Decrease>	2007	2008	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	28,649,000	26,384,000	<2,265,000>	<7.91%>	274,936,609	159,726,186	<115,210,423>	<41.90%>
	Vacant Land	21,434,500	10,748,000	<10,686,500>	<49.86%>	119,640,790	71,567,825	<48,072,965>	<40.18%>
	Condominium	19,787,815	6,879,000	<12,908,815>	<65.24%>	134,483,930	87,771,405	<46,712,525>	<34.73%>
<b>WAIMEA</b>	Residential	1,071,500	439,000	<632,500>	<59.03%>	18,306,500	2,446,500	<15,860,000>	<86.64%>
	Vacant Land	0	0	0		588,000	300,000	<288,000>	<48.98%>
	Condominium	0	0	0		490,000	0	<490,000>	<100.00%>
<b>KOLOA</b>	Residential	6,120,000	11,618,000	5,498,000	89.84%	64,438,784	46,748,400	<17,690,384>	<27.45%>
	Vacant Land	3,435,000	7,392,000	3,957,000	115.20%	60,833,100	33,406,125	<27,426,975>	<45.09%>
	Condominium	4,221,000	2,000,000	<2,221,000>	<52.62%>	34,692,500	15,814,475	<18,878,025>	<54.42%>
<b>LIHUE</b>	Residential	4,525,000	2,045,000	<2,480,000>	<54.81%>	26,308,500	14,780,636	<11,527,864>	<43.82%>
	Vacant Land	1,925,000	792,000	<1,133,000>	<58.86%>	5,305,690	1,856,000	<3,449,690>	<65.02%>
	Condominium	1,302,000	670,000	<632,000>	<48.54%>	23,673,573	8,516,000	<15,157,573>	<64.03%>
<b>KAWAIHAU</b>	Residential	8,303,500	7,907,000	<396,500>	<4.78%>	54,120,400	42,208,800	<11,911,600>	<22.01%>
	Vacant Land	4,994,500	0	<4,994,500>	<100.00%>	16,715,000	5,264,700	<11,450,300>	<68.50%>
	Condominium	734,000	635,000	<99,000>	<13.49%>	5,382,000	7,909,000	2,527,000	46.95%
<b>HANALEI</b>	Residential	8,629,000	4,375,000	<4,254,000>	<49.30%>	111,762,425	53,541,850	<58,220,575>	<52.09%>
	Vacant Land	11,080,000	2,564,000	<8,516,000>	<76.86%>	36,199,000	30,741,000	<5,458,000>	<15.08%>
	Condominium	13,530,815	3,574,000	<9,956,815>	<73.59%>	70,245,857	55,531,930	<14,713,927>	<20.95%>

**MLS Sales Statistics  
Median Sales Price**

Kauai Island		July		Increase /	Increase /	YEAR TO DATE		Increase /	Increase /
		2007	2008	<Decrease>	<Decrease>	2007	2008	<Decrease>	<Decrease>
<b>ENTIRE</b>	Residential	678,000	660,000	<18,000>	<2.65%>	661,000	657,500	<3,500>	<0.53%>
	Vacant Land	536,000	325,000	<211,000>	<39.37%>	634,900	617,500	<17,400>	<2.74%>
	Condominium	575,000	380,000	<195,000>	<33.91%>	549,000	569,000	20,000	3.64%
<b>WAIMEA</b>	Residential	427,500	439,000	11,500	2.69%	445,000	415,000	<30,000>	<6.74%>
	Vacant Land	0	0	0		210,000	300,000	90,000	42.86%
	Condominium	0	0	0		490,000	0	<490,000>	<100.00%>
<b>KOLOA</b>	Residential	722,000	1,454,000	732,000	101.39%	669,000	1,150,000	481,000	71.90%
	Vacant Land	380,000	197,000	<183,000>	<48.16%>	1,030,000	786,050	<243,950>	<23.68%>
	Condominium	507,500	450,000	<57,500>	<11.33%>	625,000	515,000	<110,000>	<17.60%>
<b>LIHUE</b>	Residential	675,000	525,000	<150,000>	<22.22%>	555,000	488,368	<66,632>	<12.01%>
	Vacant Land	962,500	247,000	<715,500>	<74.34%>	380,000	249,000	<131,000>	<34.47%>
	Condominium	316,000	335,000	19,000	6.01%	335,000	305,000	<30,000>	<8.96%>
<b>KAWAIHAU</b>	Residential	499,000	540,000	41,000	8.22%	570,000	540,000	<30,000>	<5.26%>
	Vacant Land	540,000	0	<540,000>	<100.00%>	465,000	308,250	<156,750>	<33.71%>
	Condominium	367,000	225,000	<142,000>	<38.69%>	320,000	315,000	<5,000>	<1.56%>
<b>HANAIEI</b>	Residential	995,000	1,125,000	130,000	13.07%	1,202,400	975,000	<227,400>	<18.91%>
	Vacant Land	500,000	525,000	25,000	5.00%	738,750	855,000	116,250	15.74%
	Condominium	815,000	529,000	<286,000>	<35.09%>	810,000	845,000	35,000	4.32%